

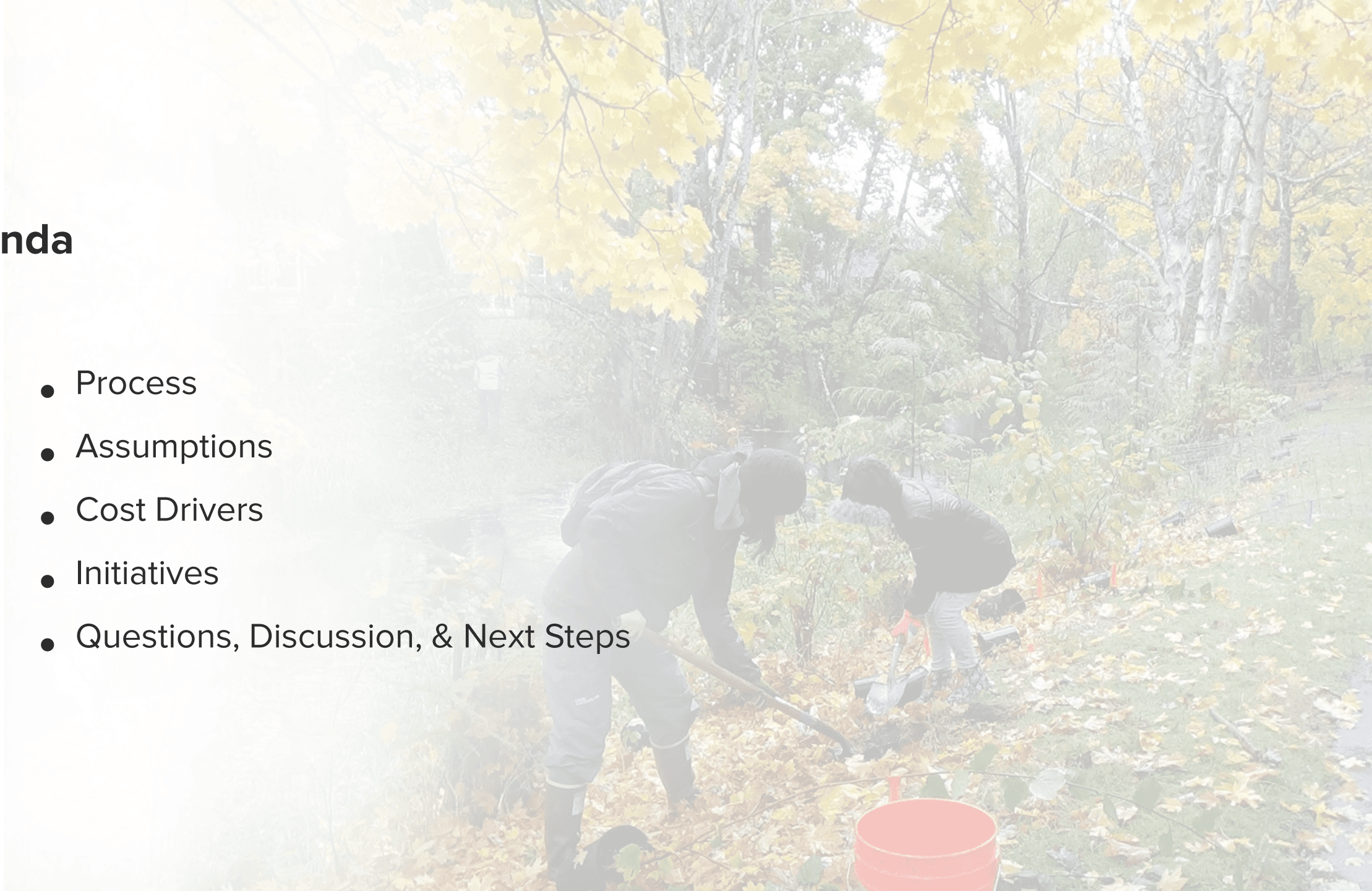
# FY2022 Proposed Budget



Local Food  
Healthy Forests  
Clean Water  
Better Ground

# Agenda

- Process
- Assumptions
- Cost Drivers
- Initiatives
- Questions, Discussion, & Next Steps





## FY22 Budget Process

- Reformat Budget Preparation System
- Budget Discussions – Ongoing
- Calculate Reserve/Carry Forward Balances
- Prepare Final Draft Tables
- Board Adoption
- Craft Budget Reporting System in QuickBooks
- Q1 & Q2 Amendments



# Assumptions

- Collaboration Integral to the Process
- Highest Level of Transparency Possible
- Estimate Costs High, Revenues Low
- Connected to Interlocal Agreement with King County





# Assumptions

- Budget/Finance as a Service Delivery System
- Delivering Reports and Analysis that are:
  - Timely
  - Accurate
  - Easily Understood





## Constraints/Cost Drivers

- Timing & Schedules
- Reserve/Carry Forward Amounts
  - This will require verification - estimated completion date 6/30/22
- Inflationary Pressure Upon Fixed Revenue System
- Leveraged Funding Gap



## Carry-Forward/Restricted Funds

- Establish Confidence through Verification (2015 – Present)
- Approved Budget Amounts
- Q1 Amendment Briefing/Action
- Q2 Amendment Briefing/Action
  - Agreed Upon Levels Established Through Formal Board Action
- Move Forward with Confidence



## Rebuilding Staff Capacity/Compensation Initiatives

- Strategic Hiring Plan
- Cost of Living Increase
- Salary Study





## Staffing/Compensation Decisions – The Balance





## Staffing Scenario – Conservation Programs

- Farm Program
  - Project Assistant March
  - Ag Drainage Field Tech (Seasonal) June
  - Community Ag Specialist March
- Shorelines Program
  - Field Operations Specialist May
  - Shorelines Technician August



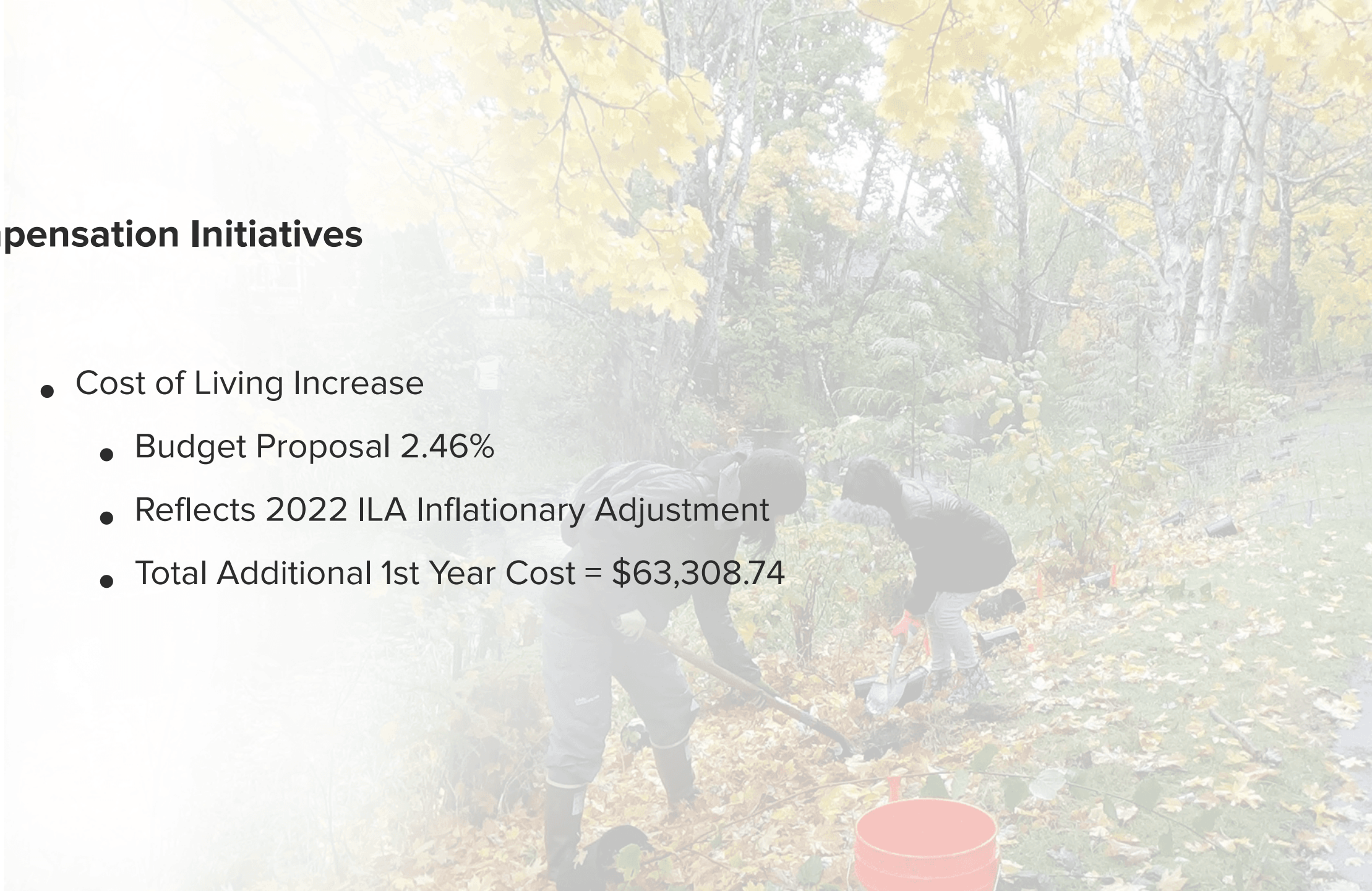
## Staffing Scenario – Program Support

- Leadership
  - Stewardship Director March
- Finance & Administration
  - Finance & Administration Director February
  - Finance Specialist March
  - Contract Specialist March
  - Executive Assistant March



## Compensation Initiatives

- Cost of Living Increase
  - Budget Proposal 2.46%
  - Reflects 2022 ILA Inflationary Adjustment
  - Total Additional 1st Year Cost = \$63,308.74





## Compensation Initiatives

- Salary Study – Process
  - Review all Job Descriptions
  - RFP Study/Hire Consultant
  - Work with Leadership/WFSE to Conduct & Implement Plan
  - Completion/Implementation NLT 12/31/21



## Other Initiatives

- Organizational Development
- Equity Team Support
- Video Storytelling
- Outcome Evaluation & Analysis





# Agriculture Strategic Plan

- Working Lands Settlement
- Process for Completion
  - Scope Project with Stakeholders & Board
  - Request for Proposals
  - Conduct Study
  - Completion by December 31, 2022
- Guide Spending on Future Regional Food Strategic Initiatives



## Budget/Finance System Improvements

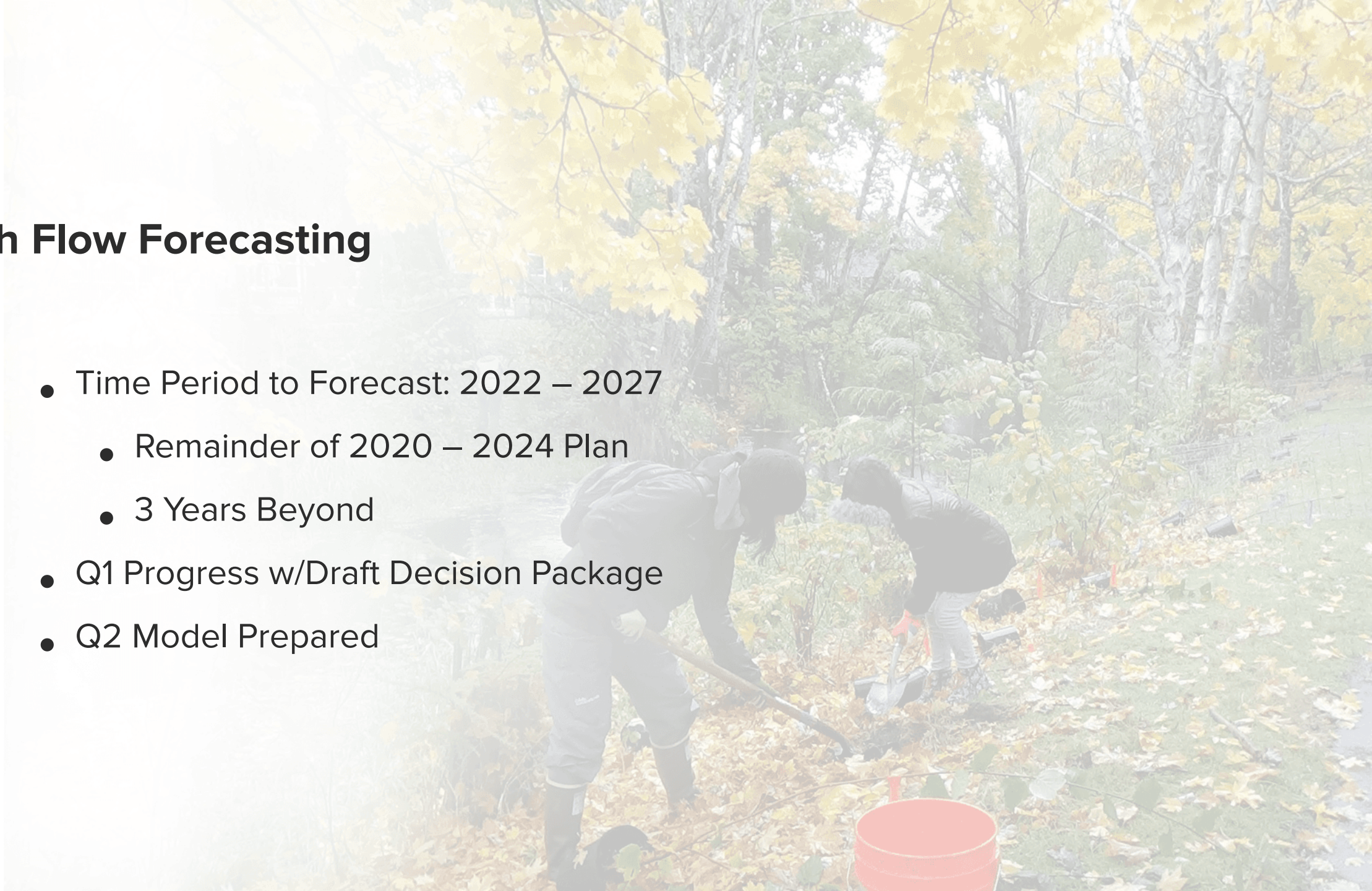
- Finance System – A Service Delivery System
- Increased:
  - *Collaboration*
  - *Transparency*
  - *Accountability*
- Improved Budget Tracking/Reporting System





# Cash Flow Forecasting

- Time Period to Forecast: 2022 – 2027
  - Remainder of 2020 – 2024 Plan
  - 3 Years Beyond
- Q1 Progress w/Draft Decision Package
- Q2 Model Prepared





# FY22 Proposed Revenues – Full Table

FY2022 Projected Revenues				
	Revenue Sources	Reserved	2022 Projected	Carry Forward
General Account	Unrestricted Balance Forward	TBD	TBD	TBD
	Interest Income	\$106,250.00	\$0.00	\$106,250.00
	Misc Revenues	\$750.00	\$0.00	\$750.00
	Earned Overhead	\$0.00	\$0.00	\$0.00
Regional Food System	Rates: Regional Food System Grants, FY22 Collections	\$1,154,561.48	\$1,139,670.19	\$14,891.29
	Rates: Restricted, Regional Food System Grants, Obligated Carry Forward	\$1,104,303.51	\$1,104,303.51	\$0.00
	Rates: Restricted, Regional Food System Grants, Unobligated Carry Forward	\$1,308,992.31	\$1,308,992.31	\$0.00
	R91 Working Lands: Ag Strategic Plan Carry Forward	\$200,000.00	\$200,000.00	\$0.00

FY2022 Projected Revenues				
	Revenue Sources	Reserved	2022 Projected	Carry Forward
Farm Services	Rates: Rural Land Stewardship, FY22 Collections	\$1,583,861.48	\$1,543,617.41	\$40,244.07
	Rates: Rural Land Stewardship, Carry Forward	TBD	TBD	TBD
	Rates: Rural Land Stewardship, LIP, FY22 Collections	\$243,000.00	\$243,000.00	\$0.00
	Rates: Rural Land Stewardship, LIP, Carry Forward	TBD	TBD	TBD
	WSCC NRI Foster Water Diversion Project Grant	\$30,000.00	\$30,000.00	\$0.00
	WSCC Livestock Grant	\$20,000.00	\$10,000.00	\$10,000.00
	Rates: Agricultural Drainage Assistance, FY22 Collections	\$314,809.50	\$312,941.26	\$1,868.24
	Rates: Agricultural Drainage Assistance, Carry Forward	TBD	TBD	TBD
	Rates: Community Agriculture, FY22 Collections	\$195,062.18	\$194,705.54	\$356.64
	Rates: Community Agriculture, Carry Forward	TBD	TBD	TBD



# FY22 Proposed Revenues – Full Table

FY2022 Projected Revenues				
	Revenue Sources	Reserved	2022 Projected	Carry Forward
Shorelines	Rates: Riparian Land Stewardship, FY22 Collections	\$432,814.73	\$426,141.05	\$6,673.68
	Rates: Riparian Land Stewardship, Carry Forward	TBD	TBD	TBD
	PCD Orca Day	\$200.00	\$200.00	\$0.00
	Rates: Riparian Restoration/Improvement, FY22 Collections	\$1,383,136.28	\$1,296,154.86	\$86,981.41
	Rates: Riparian Restoration/Improvement Operations, Carry Forward	TBD	TBD	TBD
	Rates: Riparian Restoration/Improvement LIP, FY22 Collections	TBD	TBD	TBD
	Rates: Riparian Restoration/Improvement LIP, Carry Forward	TBD	TBD	TBD
	Sales (Plants)	\$120,000.00	\$120,000.00	\$0.00
	WSCC Implementation Grant Task	\$117,500.00	\$117,500.00	\$0.00
	WSCC CREP Grant	\$20,371.25	\$20,371.25	\$0.00
	WSCC NRI Drake Project Grant	\$31,137.00	\$31,137.00	\$0.00
	SCD Shore Friendly	\$39,644.80	\$39,644.80	\$0.00

FY2022 Projected Revenues				
	Revenue Sources	Reserved	2022 Projected	Carry Forward
Forestry	Rates: Wildfire Preparedness, FY22 Collections	\$213,310.58	\$211,988.21	\$1,322.37
	Rates: Wildfire Preparedness Operations, Carry Forward	TBD	TBD	TBD
	Rates: Wildfire Preparedness Cost Share, Carry Forward	\$106,200.00	\$53,100.00	\$53,100.00
	Rates: Urban Forest Stewardship, FY22 Collections	\$623,299.80	\$523,088.27	\$100,211.53
	Rates: Urban Forest Stewardship Operations, Carry Forward	TBD	TBD	TBD
	Rates: Urban Forest Stewardship IFJ, Carry Forward	\$300,000.00	\$300,000.00	\$0.00
	Sound Transit Urban Tree Grant	\$250,952.00	\$148,903.00	\$102,049.00
	Rates: Small Lot Forest Stewardship, FY22 Collections	\$423,364.50	\$422,826.03	\$538.47
	Rates: Small Lot Forest Stewardship Operations, Carry Forward	TBD	TBD	TBD
	Interest Income	\$106,000.00	\$106,000.00	\$0.00
	Rates: Small Lot Forest Stewardship LIP, Carry Forward	TBD	TBD	TBD
	WLI: Small Lot Forest Stewardship, Carry Forward	\$142,694.97	\$0.00	\$142,694.97
	WSCC NRI Forestry/Brush Mgmt	\$17,529.00	\$17,529.00	\$0.00



# FY22 Proposed Revenues – Full Table

FY2022 Projected Revenues				
	Revenue Sources	Reserved	2022 Projected	Carry Forward
Member Jurisdiction Grants	Rates: Member Jurisdiction Grants, FY22 Collections	\$1,449,381.75	\$1,433,850.01	\$15,531.74
	Rates: Member Jurisdiction Grants, Carry Forward	\$3,300,476.99	\$3,300,476.99	\$0.00
Board Elections	Rates: Board Elections, FY22 Collections	\$235,038.60	\$235,038.60	\$0.00
	Rates: Election Reserve Account	\$425,000.00	\$204,461.40	\$220,538.60
Total 2022 Projected Revenues/Carry Forward		\$15,999,642.70	\$15,095,640.69	\$904,002.01



# FY22 Proposed Expenses – Full Table

FY22 Budget Tables		Total Cost Assigned	Regional Food System	Rural Land Stewardship	Agricultural Drainage Assistance	Community Agriculture	Riparian Land Stewardship	Riparian Restoration / Improvement	Wildfire Preparedness	Urban Forest Stewardship	Small Lot Forest Stewardship	Member Jurisdiction Grants	Board of Supervisor Elections
Revenues													
	All Revenues	\$15,095,640.69	\$3,752,966.01	\$1,826,617.41	\$312,941.26	\$194,705.54	\$426,341.05	\$1,624,807.91	\$265,088.21	\$971,991.27	\$546,355.03	\$4,734,327.00	\$439,500.00
Expenses													
5000	Salary & Wages	\$3,172,471.78	\$175,865.76	\$1,019,116.09	\$118,622.11	\$95,278.74	\$293,912.18	\$432,642.08	\$96,121.41	\$487,746.69	\$230,106.13	\$223,060.58	\$0.00
6000	Occupancy (Rent)	\$410,000.00	\$16,400.00	\$127,100.00	\$24,600.00	\$20,500.00	\$32,800.00	\$86,100.00	\$20,500.00	\$41,000.00	\$24,600.00	\$16,400.00	\$0.00
6010	Internet Access	\$2,850.00	\$114.00	\$883.50	\$171.00	\$142.50	\$228.00	\$598.50	\$142.50	\$285.00	\$171.00	\$114.00	\$0.00
6100	Postage	\$19,850.00	\$516.00	\$5,097.04	\$1,249.00	\$1,145.00	\$5,032.00	\$3,265.78	\$645.00	\$1,290.00	\$794.19	\$816.00	\$0.00
6110	Printing	\$13,853.00	\$322.80	\$2,747.78	\$484.20	\$903.50	\$2,265.60	\$2,808.25	\$1,503.50	\$1,170.00	\$524.57	\$622.80	\$500.00
6410	Field Supplies	\$207,106.00	\$164.00	\$4,424.80	\$5,246.00	\$10,705.00	\$328.00	\$139,431.97	\$205.00	\$44,410.00	\$2,027.23	\$164.00	\$0.00
6420	Office Supplies	\$12,860.00	\$1,130.00	\$4,207.69	\$655.00	\$587.50	\$790.00	\$3,701.38	\$337.50	\$675.00	\$505.93	\$270.00	\$0.00
6600	Communications	\$27,000.00	\$1,080.00	\$8,370.00	\$1,620.00	\$1,350.00	\$2,160.00	\$5,670.00	\$1,350.00	\$2,700.00	\$1,620.00	\$1,080.00	\$0.00
6720	Insurance	\$46,500.00	\$1,860.00	\$14,415.00	\$2,790.00	\$2,325.00	\$3,720.00	\$9,765.00	\$2,325.00	\$4,650.00	\$2,790.00	\$1,860.00	\$0.00
6730	Publications & Subscriptions	\$11,500.00	\$1,500.00	\$1,500.00	\$250.00	\$250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,000.00	\$0.00
6800	Dues & Memberships	\$8,340.00	\$256.00	\$3,184.00	\$584.00	\$520.00	\$512.00	\$1,344.00	\$370.00	\$705.00	\$609.00	\$256.00	\$0.00
6805	Permits and Fees	\$6,625.00	\$160.00	\$1,240.00	\$240.00	\$200.00	\$320.00	\$3,465.00	\$200.00	\$400.00	\$240.00	\$160.00	\$0.00
6910	Soil Testing	\$30,000.00	\$0.00	\$30,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
7010	Rentals	\$28,100.00	\$20.00	\$5,035.00	\$30.00	\$25.00	\$40.00	\$20,825.00	\$25.00	\$50.00	\$30.00	\$20.00	\$2,000.00
7100	R&M (Equipment)	\$17,000.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$0.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
7301	Property Taxes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
7400	Fuel	\$8,000.00	\$320.00	\$2,480.00	\$480.00	\$400.00	\$640.00	\$1,680.00	\$400.00	\$800.00	\$480.00	\$320.00	\$0.00
7500	Advertising	\$14,150.00	\$2,362.00	\$2,805.50	\$543.00	\$452.50	\$724.00	\$1,900.50	\$452.50	\$2,005.00	\$543.00	\$362.00	\$2,000.00
7600	Training	\$32,000.00	\$1,480.00	\$10,045.19	\$2,090.00	\$1,240.00	\$3,130.00	\$5,233.88	\$1,210.00	\$3,510.00	\$2,160.93	\$1,900.00	\$0.00
7703	Travel	\$26,171.00	\$1,330.00	\$9,169.13	\$3,245.00	\$412.50	\$1,510.00	\$6,781.21	\$832.50	\$975.00	\$1,085.65	\$830.00	\$0.00
7800	Professional Services	\$2,235,624.11	\$232,909.63	\$304,605.17	\$132,101.95	\$55,918.30	\$74,469.27	\$732,809.99	\$31,918.30	\$74,919.58	\$125,237.29	\$35,734.63	\$435,000.00
8000	Shipping & Delivery	\$100.00	\$0.00	\$61.52	\$0.00	\$0.00	\$0.00	\$28.39	\$0.00	\$0.00	\$10.09	\$0.00	\$0.00
8200	Bank Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
8300	Sponsorships & Awards	\$54,980.00	\$1,860.00	\$14,775.00	\$10,910.00	\$2,325.00	\$3,720.00	\$9,765.00	\$2,325.00	\$4,650.00	\$2,790.00	\$1,860.00	\$0.00
8810	Cap Out (Equipment)	\$14,700.00	\$20.00	\$7,355.00	\$7,030.00	\$25.00	\$40.00	\$105.00	\$25.00	\$50.00	\$30.00	\$20.00	\$0.00
9992	Regional Food System Grants	\$3,313,295.82	\$3,313,295.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
9994	Cost Share/LIP	\$942,087.00	\$0.00	\$243,000.00	\$0.00	\$0.00	\$0.00	\$144,887.00	\$104,200.00	\$300,000.00	\$150,000.00	\$0.00	\$0.00
9998	Member Jurisdiction Awards	\$4,440,476.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,440,476.99	\$0.00
	Total Expenses	\$15,095,640.69	\$3,752,966.01	\$1,826,617.41	\$312,941.26	\$194,705.54	\$426,341.05	\$1,624,807.91	\$265,088.21	\$971,991.27	\$546,355.03	\$4,734,327.00	\$439,500.00



# A Look at the Model



# Questions/Discussion



Local Food  
Healthy Forests  
Clean Water  
Better Ground



FY2022 Projected Revenues				
	<i>Revenue Sources</i>	<i>Reserved</i>	<i>2022 Projected</i>	<i>Carry Forward</i>
<b>General Account</b>	Unrestricted Balance Forward	TBD	TBD	TBD
	Interest Income	\$106,250.00	\$0.00	\$106,250.00
	Misc Revenues	\$750.00	\$0.00	\$750.00
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<b>Regional Food System</b>	Rates: Regional Food System Grants, FY22 Collections	\$1,154,561.48	\$1,139,670.19	\$14,891.29
	Rates: Restricted, Regional Food System Grants, Obligated Carry Forward	\$1,104,303.51	\$1,104,303.51	\$0.00
	Rates: Restricted, Regional Food System Grants, Unobligated Carry Forward	\$1,308,992.31	\$1,308,992.31	\$0.00
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<b>Farm Services</b>	Rates: Rural Land Stewardship, FY22 Collections	\$1,583,861.48	\$1,543,617.41	\$40,244.07
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FY2022 Projected Revenues				
	<i>Revenue Sources</i>	<i>Reserved</i>	<i>2022 Projected</i>	<i>Carry Forward</i>
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	Rates: Urban Forest Stewardship, FY22 Collections	\$623,299.80	\$523,088.27	\$100,211.53
	Rates: Urban Forest Stewardship Operations, Carry Forward	TBD	TBD	TBD
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	Sound Transit Urban Tree Grant	\$250,952.00	\$148,903.00	\$102,049.00
	Rates: Small Lot Forest Stewardship, FY22 Collections	\$423,364.50	\$422,826.03	\$538.47
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	Interest Income	\$106,000.00	\$106,000.00	\$0.00
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	WLI: Small Lot Forest Stewardship, Carry Forward	\$142,694.97	\$0.00	\$142,694.97
	WSCC NRI Forestry/Brush Mgmt	\$17,529.00	\$17,529.00	\$0.00
<b>Member Jurisdiction Grants</b>	Rates: Member Jurisdiction Grants, FY22 Collections	\$1,449,381.75	\$1,433,850.01	\$15,531.74
	Rates: Member Jurisdiction Grants, Carry Forward	\$3,300,476.99	\$3,300,476.99	\$0.00
<b>Board Elections</b>	Rates: Board Elections, FY22 Collections	\$235,038.60	\$235,038.60	\$0.00
	Rates: Election Reserve Account	\$425,000.00	\$204,461.40	\$220,538.60
Total 2022 Projected Revenues/Carry Forward		<b>\$15,999,642.70</b>	<b>\$15,095,640.69</b>	<b>\$904,002.01</b>



FY22 Budget Tables		Total Cost Assigned	Regional Food System	Rural Land Stewardship	Agricultural Drainage Assistance	Community Agriculture
<b>Revenues</b>						
All Revenues		<b>\$15,095,640.69</b>	\$3,752,966.01	\$1,826,617.41	\$312,941.26	\$194,705.54
<b>Expenses</b>						
5000	Salary & Wages	<b>\$3,172,471.78</b>	\$175,865.76	\$1,019,116.09	\$118,622.11	\$95,278.74
6000	Occupancy (Rent)	<b>\$410,000.00</b>	\$16,400.00	\$127,100.00	\$24,600.00	\$20,500.00
6010	Internet Access	<b>\$2,850.00</b>	\$114.00	\$883.50	\$171.00	\$142.50
6100	Postage	<b>\$19,850.00</b>	\$516.00	\$5,097.04	\$1,249.00	\$1,145.00
6110	Printing	<b>\$13,853.00</b>	\$322.80	\$2,747.78	\$484.20	\$903.50
6410	Field Supplies	<b>\$207,106.00</b>	\$164.00	\$4,424.80	\$5,246.00	\$10,705.00
6420	Office Supplies	<b>\$12,860.00</b>	\$1,130.00	\$4,207.69	\$655.00	\$587.50
6600	Communications	<b>\$27,000.00</b>	\$1,080.00	\$8,370.00	\$1,620.00	\$1,350.00
6720	Insurance	<b>\$46,500.00</b>	\$1,860.00	\$14,415.00	\$2,790.00	\$2,325.00
6730	Publications & Subscriptions	<b>\$11,500.00</b>	\$1,500.00	\$1,500.00	\$250.00	\$250.00
6800	Dues & Memberships	<b>\$8,340.00</b>	\$256.00	\$3,184.00	\$584.00	\$520.00
6805	Permits and Fees	<b>\$6,625.00</b>	\$160.00	\$1,240.00	\$240.00	\$200.00
6910	Soil Testing	<b>\$30,000.00</b>	\$0.00	\$30,000.00	\$0.00	\$0.00
7010	Rentals	<b>\$28,100.00</b>	\$20.00	\$5,035.00	\$30.00	\$25.00
7100	R&M (Equipment)	<b>\$17,000.00</b>	\$0.00	\$5,000.00	\$0.00	\$0.00
7301	Property Taxes	<b>\$0.00</b>	\$0.00	\$0.00	\$0.00	\$0.00
7400	Fuel	<b>\$8,000.00</b>	\$320.00	\$2,480.00	\$480.00	\$400.00
7500	Advertising	<b>\$14,150.00</b>	\$2,362.00	\$2,805.50	\$543.00	\$452.50
7600	Training	<b>\$32,000.00</b>	\$1,480.00	\$10,045.19	\$2,090.00	\$1,240.00
7703	Travel	<b>\$26,171.00</b>	\$1,330.00	\$9,169.13	\$3,245.00	\$412.50
7800	Professional Services	<b>\$2,235,624.11</b>	\$232,909.63	\$304,605.17	\$132,101.95	\$55,918.30
8000	Shipping & Delivery	<b>\$100.00</b>	\$0.00	\$61.52	\$0.00	\$0.00
8200	Bank Fees	<b>\$0.00</b>	\$0.00	\$0.00	\$0.00	\$0.00
8300	Sponsorships & Awards	<b>\$54,980.00</b>	\$1,860.00	\$14,775.00	\$10,910.00	\$2,325.00
8810	Cap Out (Equipment)	<b>\$14,700.00</b>	\$20.00	\$7,355.00	\$7,030.00	\$25.00
9992	Regional Food System Grants	<b>\$3,313,295.82</b>	\$3,313,295.82	\$0.00	\$0.00	\$0.00
9994	Cost Share/LIP	<b>\$942,087.00</b>	\$0.00	\$243,000.00	\$0.00	\$0.00
9998	Member Jurisdiction Awards	<b>\$4,440,476.99</b>	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Expenses</b>		<b>\$15,095,640.69</b>	<b>\$3,752,966.01</b>	<b>\$1,826,617.41</b>	<b>\$312,941.26</b>	<b>\$194,705.54</b>



FY22 Budget Tables		Riparian Land Stewardship	Riparian Restoration / Improvement	Wildfire Preparedness	Urban Forest Stewardship	Small Lot Forest Stewardship
<b>Revenues</b>						
All Revenues		\$426,341.05	\$1,624,807.91	\$265,088.21	\$971,991.27	\$546,355.03
<b>Expenses</b>						
5000	Salary & Wages	\$293,912.18	\$432,642.08	\$96,121.41	\$487,746.69	\$230,106.13
6000	Occupancy (Rent)	\$32,800.00	\$86,100.00	\$20,500.00	\$41,000.00	\$24,600.00
6010	Internet Access	\$228.00	\$598.50	\$142.50	\$285.00	\$171.00
6100	Postage	\$5,032.00	\$3,265.78	\$645.00	\$1,290.00	\$794.19
6110	Printing	\$2,265.60	\$2,808.25	\$1,503.50	\$1,170.00	\$524.57
6410	Field Supplies	\$328.00	\$139,431.97	\$205.00	\$44,410.00	\$2,027.23
6420	Office Supplies	\$790.00	\$3,701.38	\$337.50	\$675.00	\$505.93
6600	Communications	\$2,160.00	\$5,670.00	\$1,350.00	\$2,700.00	\$1,620.00
6720	Insurance	\$3,720.00	\$9,765.00	\$2,325.00	\$4,650.00	\$2,790.00
6730	Publications & Subscriptions	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6800	Dues & Memberships	\$512.00	\$1,344.00	\$370.00	\$705.00	\$609.00
6805	Permits and Fees	\$320.00	\$3,465.00	\$200.00	\$400.00	\$240.00
6910	Soil Testing	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
7010	Rentals	\$40.00	\$20,825.00	\$25.00	\$50.00	\$30.00
7100	R&M (Equipment)	\$0.00	\$12,000.00	\$0.00	\$0.00	\$0.00
7301	Property Taxes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
7400	Fuel	\$640.00	\$1,680.00	\$400.00	\$800.00	\$480.00
7500	Advertising	\$724.00	\$1,900.50	\$452.50	\$2,005.00	\$543.00
7600	Training	\$3,130.00	\$5,233.88	\$1,210.00	\$3,510.00	\$2,160.93
7703	Travel	\$1,510.00	\$6,781.21	\$832.50	\$975.00	\$1,085.65
7800	Professional Services	\$74,469.27	\$732,809.99	\$31,918.30	\$74,919.58	\$125,237.29
8000	Shipping & Delivery	\$0.00	\$28.39	\$0.00	\$0.00	\$10.09
8200	Bank Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
8300	Sponsorships & Awards	\$3,720.00	\$9,765.00	\$2,325.00	\$4,650.00	\$2,790.00
8810	Cap Out (Equipment)	\$40.00	\$105.00	\$25.00	\$50.00	\$30.00
9992	Regional Food System Grants	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
9994	Cost Share/LIP	\$0.00	\$144,887.00	\$104,200.00	\$300,000.00	\$150,000.00
9998	Member Jurisdiction Awards	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Expenses</b>		<b>\$426,341.05</b>	<b>\$1,624,807.91</b>	<b>\$265,088.21</b>	<b>\$971,991.27</b>	<b>\$546,355.03</b>



FY22 Budget Tables		Member Jurisdiction Grants	Board of Supervisor Elections
<b>Revenues</b>			
All Revenues		\$4,734,327.00	\$439,500.00
<b>Expenses</b>			
5000	Salary & Wages	\$223,060.58	\$0.00
6000	Occupancy (Rent)	\$16,400.00	\$0.00
6010	Internet Access	\$114.00	\$0.00
6100	Postage	\$816.00	\$0.00
6110	Printing	\$622.80	\$500.00
6410	Field Supplies	\$164.00	\$0.00
6420	Office Supplies	\$270.00	\$0.00
6600	Communications	\$1,080.00	\$0.00
6720	Insurance	\$1,860.00	\$0.00
6730	Publications & Subscriptions	\$8,000.00	\$0.00
6800	Dues & Memberships	\$256.00	\$0.00
6805	Permits and Fees	\$160.00	\$0.00
6910	Soil Testing	\$0.00	\$0.00
7010	Rentals	\$20.00	\$2,000.00
7100	R&M (Equipment)	\$0.00	\$0.00
7301	Property Taxes	\$0.00	\$0.00
7400	Fuel	\$320.00	\$0.00
7500	Advertising	\$362.00	\$2,000.00
7600	Training	\$1,900.00	\$0.00
7703	Travel	\$830.00	\$0.00
7800	Professional Services	\$35,734.63	\$435,000.00
8000	Shipping & Delivery	\$0.00	\$0.00
8200	Bank Fees	\$0.00	\$0.00
8300	Sponsorships & Awards	\$1,860.00	\$0.00
8810	Cap Out (Equipment)	\$20.00	\$0.00
9992	Regional Food System Grants	\$0.00	\$0.00
9994	Cost Share/LIP	\$0.00	\$0.00
9998	Member Jurisdiction Awards	\$4,440,476.99	\$0.00
<b>Total Expenses</b>		<b>\$4,734,327.00</b>	<b>\$439,500.00</b>