

**KING CONSERVATION DISTRICT
GRANT SUBCOMMITTEE MEETING
OF THE BOARD OF SUPERVISORS**

Monday, March 28th, 2022

4:00 pm – 5:30 pm

Join Zoom Meeting

<https://zoom.us/j/7821503460>

Meeting Agenda

Call to Order

1. Preliminary Matters

- a) Introductions
- b) Additions or Corrections to the Agenda
- c) Adoption of the Board Agenda

2. Public Comment

3. Grant Subcommittee Items:

Regional Food System Grant Program Items

4:00 pm – 4:30 pm

Announcement:

- Black Star Farmers handing off to sister organization, Black Star Food Collective. Both under fiscal sponsorship of Sustainable Seattle. No change in budget or SOW.
- Business Impact Northwest, Farm Business Support and TA Strategic Initiative renewal, SOW and budget forthcoming.

Amendments

1. tBUG (the Bellevue Urban Garden) (FF00086 Competitive Grant), Food Forward
 - a. Budget amendment:
2. KC DNRP, King County Irrigation Water Needs Assessment (FF00066)
3. Gathering Roots Wellness (timeline extension)
4. Snoqualmie Valley Watershed Improvement District (extension)

Close outs:

1. Harvest Against Hunger (formerly Rotary First Harvest), FF00064 (2018), Competitive Grant, King County
2. Harvest Against Hunger, FF00075 (2020), Farm to Food Bank Strategic Initiative Grant
3. Living Well Kent, FF00082 (2020), Competitive Grant, Immigrant Farmer Business Development in Kent
4. 21 Acres, FF00091 (2021) Competitive Grant, Sammamish Valley Tool Share
5. Vashon Island Growers Association (VIGA), FF00087 (2020 Competitive Grant), Vashon-Maury Island Food Preservation Initiative
6. Washington Farmland Trust
7. Seattle Good Business Network

Member Jurisdiction Grant Program Items

4:30 pm – 5:30 pm

1. 2022 KCD-Seattle Grant Program Recommendations for Funding (13 applications to review)



Regional Food System Grant Program Agreement Amendment Request

Instructions: To request an amendment to your Grant Award, complete this form and submit it to the King Conservation District. You will receive a written response back from the District either approving or denying the request. Attach any supporting documents you think will aid the review of your request.

Grantee: 3rd Space LLC/ tBUG _____

Project Title: tBUG Food Forward _____

Project Number: FF00086 _____

Agreement Year: 2021-2022 _____

Request to Amend Grant Award in the following manner (*check all applicable categories and provide details in space provided below or attachments where indicated*):

Change the Project Completion Date from _____ to _____.

Extend project up to 90 days past original completion date

Extend project in excess of 90 days past original completion date

Extend project due to permit and/or construction delays

Other (e.g., *matching funds delayed*)

Change the Project Scope of Work (*attach completed Scope of Work Revision Detail form*).

Increase scope of work at same funding level

Decrease scope of work at same funding level

Other (*describe and provide explanation below*)

Change the Project Budget (*attach completed Budget Revision Detail Form*).

Reallocate funds among awarded budget item(s) within 10% of total grant award

Reallocate funds to new budget item(s) within 10% of total award

☒ Revise budget in excess of 10% of total grant award

Other (*describe and provide explanation below*)

Other Category of Revision.

Change applicant/principle partners without change in scope of work and funding level

Other (*describe and provide explanation below*)

Request Annual Renewal of Strategic Initiative Grant from _____ to _____.

Renew Strategic Initiative Grant for an additional year through _____

Authorize additional grant funding for renewal period

Other (*describe and provide explanation below*)

Describe the proposed amendment, identify how the new proposal differs from the awarded grant, and provide the reason/justification for the request (attach additional pages if more space is needed).

We would like to reallocate the remaining project equipment funds (\$4146.11) to the supplies category. We were able to negotiate a better price on the chipper/shredder, brush cutter and tiller by purchasing from a different vendor and purchasing them together allowing us to save \$4146.11. There were other hand tools, trellis materials and planting supplies needed to put the additional one acre of land into food production. Thank you. We appreciate your understanding and consideration. Nancy and Maybin

Nancy Gellos, 3rd Space/tBUG _____
Authorized Signature, Grantee

2/7/22 _____
Date

Secondary Authorized Signature (as needed)

Date

Request approved

Request denied (see *attached for explanation*)

Additional information requested (see *attached for requested information*)

Authorized Signature, King Conservation District

Date



Regional Food System Grant Program
Budget Revision Detail Form

Revised Project Budget: Use the tables below to compare the awarded project budget to the proposed revised project budget.

Grantee:

Project Name: tBUG Food Forward

Awarded Project Budget (same as grant application budget)

Project Number: FF00086

Proposed Revised Budget (same as information in most recent Expense Report-YTD actual expenditures)

	KCD Funds	Other Funds (In-kind)	Other Funds (specify)	Total (by line item)
Project Equipment	\$ 13,402.00			\$ 10,000.00
Project Supplies	\$ 6,598.00			\$ 21,000.00
TOTAL (by source)	\$ 20,000.00	\$ -	\$ -	\$ 31,000.00

	KCD Funds	Other Funds (In-Kind)	Other Funds (specify)	Total (by line item)
Project Equipment	\$ 4,146.11	\$ 10,000.00		\$ 14,146.11
Project Supplies	\$ (440.43)	\$ 21,000.00		\$ 20,559.57
TOTAL (by source)	\$ 3,705.68	\$ 31,000.00	\$ -	\$ 34,705.68

	KCD Funds	Other Funds (In-Kind)	Other Funds (specify)	Total (by line item)
Project Equipment	\$ 9,255.89	\$ 10,000.00		\$ 19,255.89
Project Supplies	\$ 10,744.11	\$ 21,000.00		\$ 31,744.11
TOTAL (by source)	\$ 20,000.00	\$ 31,000.00	\$ -	\$ 51,000.00

	KCD Funds	Other Funds (In-Kind)	Other Funds (specify)	Total (by line item)
Project Equipment	\$ -	\$ 10,000.00		\$ 10,000.00
Project Supplies	\$ 3,705.68	\$ 21,000.00		\$ 24,705.68
TOTAL (by source)	\$ 3,705.68	\$ 31,000.00	\$ -	\$ 34,705.68



Regional Food System Grant Program Agreement Amendment Request

Instructions: To request an amendment to your Grant Award, complete this form and submit it to the King Conservation District. You will receive a written response back from the District either approving or denying the request. Attach any supporting documents you think will aid the review of your request.

Grantee: King County Agriculture Program _____
Project Title: King County Irrigation Water Needs Assessment _____
Project Number: FF00066 _____
Agreement Year: 2019 _____

Request to Amend Grant Award in the following manner (check all applicable categories and provide details in space provided below or attachments where indicated):

Change the Project Completion Date from March 31, 2022 to December 31, 2022.

- ☒ Extend project up to 90 days past original completion date
- ☐ Extend project in excess of 90 days past original completion date
- ☐ Extend project due to permit and/or construction delays
- ☐ Other (e.g., matching funds delayed)

Change the Project Scope of Work (attach completed Scope of Work Revision Detail form).

- ☐ Increase scope of work at same funding level
- ☐ Decrease scope of work at same funding level
- ☐ Other (describe and provide explanation below)

Change the Project Budget (attach completed Budget Revision Detail Form).

- ☐ Reallocate funds among awarded budget item(s) within 10% of total grant award
- ☐ Reallocate funds to new budget item(s) within 10% of total award
- ☐ Revise budget in excess of 10% of total grant award
- ☐ Other (describe and provide explanation below)

Other Category of Revision.

- ☐ Change applicant/principle partners without change in scope of work and funding level
- ☐ Other (describe and provide explanation below)

Request Annual Renewal of Strategic Initiative Grant from _____ to _____.

- ☐ Renew Strategic Initiative Grant for an additional year through _____
- ☐ Authorize additional grant funding for renewal period
- ☐ Other (describe and provide explanation below)

Describe the proposed amendment, identify how the new proposal differs from the awarded grant, and provide the reason/justification for the request (attach additional pages if more space is needed).

The original grant agreement was extended due to Covid and taking on additional unplanned projects that came about as a response to Covid. We're nearing completion of the bulk of the work and the report, which will be completed by the end of March. The grant has a small remaining balance of ~\$10,000-15,000 and our team would like to move on with the outreach portion of the original proposal. We're looking to get some guidance from interested stakeholders on what the outreach work would look like and how it would best dovetail with starting implementation of recommendations in the report.

Authorized Signature, Grantee

Richard Martin

Secondary Authorized Signature (as needed)

Date

March 22, 2022

Date

- ☐ Request approved
- ☐ Request denied (see *attached for explanation*)
- ☐ Additional information requested (see *attached for requested information*)

Authorized Signature, King Conservation District

Date

Placeholder for Gathering Roots Amendment



Regional Food System Grant Program Agreement Amendment Request

Instructions: To request an amendment to your Grant Award, complete this form and submit it to the King Conservation District. You will receive a written response back from the District either approving or denying the request. Attach any supporting documents you think will aid the review of your request.

Grantee: Snoqualmie Valley Watershed Improvement District
Project Title: Creating Irrigation Water Supply at Foster Pond
Project Number: #FF00085
Agreement Year: 2021

Request to Amend Grant Award in the following manner (check all applicable categories and provide details in space provided below or attachments where indicated):

Change the Project Completion Date from 03/31/2022 to 06/31/2022.

- ☐ Extend project up to 90 days past original completion date
- ☒ Extend project in excess of 90 days past original completion date
- ☒ Extend project due to permit and/or construction delays
- ☐ Other (e.g., matching funds delayed)

Change the Project Scope of Work (attach completed Scope of Work Revision Detail form).

- ☐ Increase scope of work at same funding level
- ☐ Decrease scope of work at same funding level
- ☐ Other (describe and provide explanation below)

Change the Project Budget (attach completed Budget Revision Detail Form).

- ☐ Reallocate funds among awarded budget item(s) within 10% of total grant award
- ☐ Reallocate funds to new budget item(s) within 10% of total award
- ☐ Revise budget in excess of 10% of total grant award
- ☐ Other (describe and provide explanation below)

Other Category of Revision.

- ☐ Change applicant/principle partners without change in scope of work and funding level
- ☐ Other (describe and provide explanation below)

Request Annual Renewal of Strategic Initiative Grant from to .

- ☐ Renew Strategic Initiative Grant for an additional year through
- ☐ Authorize additional grant funding for renewal period
- ☐ Other (describe and provide explanation below)

Describe the proposed amendment, identify how the new proposal differs from the awarded grant, and provide the reason/justification for the request (attach additional pages if more space is needed).

Based on Ecology's Dam Safety Office and Anchor QEA time frames for services that will fold into the Phase 2 Compliance Plan, we are looking at finishing this phase out closer to the Phase 2 Compliance Plan deadline of July 1, 2022. We have a Dam Safety Office inspection of the site April 28th to provide necessary recommendations for any impoundment structure improvements to be included in engineering designs, and Anchor is working on specific groundwater/surface water interaction analysis that will also fold into the compliance plan.

Authorized Signature, Grantee

Date

Secondary Authorized Signature (as needed)

Date

- ☐ Request approved
- ☐ Request denied (see attached for explanation)
- ☐ Additional information requested (see attached for requested information)

Authorized Signature, King Conservation District

Date



King Conservation District
Regional Food System Program
Grant Agreement Close Out

Grant Summary Information

Recipient: Harvest Against Hunger (formerly Rotary First Harvest)

Project Title: King County Farmers Share

Project Number: FF00064

Project Description: King County Farmers Share will develop connections between local farmers with hunger relief programs to deliver fresh produce to underserved communities while supporting a healthy food system by developing a new and reliable income stream for local farms. These efforts build off strategies and success of HAH’s statewide Farm to Food Pantry program, replicating the program model in King County to develop direct purchasing agreements between farmers and hunger relief, as well as piloting new ideas and distribution models, and creating flexible arrangements that support the varied needs of participants.

Funding Source and Year: KCD 2018 Rates and Charges

Start Date: 1/1/2019	End Date: 12/31/2021	Date Awarded: 10/15/2018
--------------------------------	--------------------------------	------------------------------------

Grant Budget Summary		Payment Summary		Match
Award Amount:	\$100,000.00	Amount Paid to Date:	\$90,000.00	Cash Match: \$23,333.38
Amount Spent:	\$100,000.00	Final Payment:	\$10,000.00	In-Kind Match: \$43,883.24

Amendment Request Summary:				
	Yes	N/A	Notes:	
Scope of Work Revision:	<input type="checkbox"/>	<input checked="" type="checkbox"/>		
Budget Revision:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	11/2021: move budget from Transportation to virtual learning series for small/beginning farmers in partnership with Business Impact NW’s Food Business Resource Center.	
Completion Date Extension:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	12/2020: extend project completion date from 12/2020 to 12/2021 due to impacts of Covid and additional CARES funding.	

Copies of Work Product (check box or describe below)

<input type="checkbox"/> Designs/Plans	<input checked="" type="checkbox"/> Brochures/Publications	<input type="checkbox"/> Curricula
<input type="checkbox"/> Photos	<input type="checkbox"/> Video	<input type="checkbox"/> Sign Mock-Ups

Other:

KCD was acknowledged on webpages and in social media posts , as well as copies of program documents and outreach materials.

Site Visit	Date:	N/A: <input checked="" type="checkbox"/>
------------	-------	--

Description:

Reporting Summary:	Yes	No	Notes:
Progress Reports:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Expense Reports:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Final Reports:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	

Accomplishments and Successes:

Activities Performed

Task 1: Develop Model Contracts

Contract templates have been revised over time as terms have been identified to encourage communication and best set up relationships for success. Similarly, lessons learned have been incorporated to begin developing a contracting guide for farmers interested in selling to food assistance agencies.

Task 2: Connect farmers and hunger relief programs

Hosted a 2-part webinar series, “Farm-to-Food Assistance: Intro to Community-Centered Wholesaling” with Business Impact NW on December 7th and 14th. These were open and free to farmers with additional live Spanish translation provided. Sessions went over basic wholesaling strategies within the context of working with food assistance programs, in addition to networking tips, pricing strategies, record-keeping, and contracting. Information about HAH’s Farm to Community programs, including KCFS, and how farmers can connect with them to sell their produce to agencies were shared.

Task 3: Purchasing and distribution of both contracted and donated produce

- Hopelink:** Oxbow Farm, Terrebonne Truck Patch, Steel Wheel Farm, Local Roots Farm, Carnation Farms
- SKCFC:** Windy Acre Farm, Faithbeyond Farm, Namuna Gardens
- Vashon Maury Community Food Bank:* Northbourne Farm, Forest Garden Farm, Gracie’s Greens, Matsuda Farm, GreenMan Farm, Sacred Gorilla Farm, Sun Island Farm, Provo Farm
- Plateau Outreach Ministries:* Faithbeyond Farm, Ayeko Farm, Small Blessings Farm, Red Barn Organic Farm
- Seattle Food Committee – Pike Market Food Bank:** Lee’s Fresh Produce
- Jewish Family Services:* Sound Sustainable Farms
- White Center Food Bank:* Matsuda Farm
- University District Food Bank:* Carnation Farms, Griffin Creek Farm, Sound Sustainable Farm, Faithbeyond Farm, Steel Wheel Farm, Caruso Farm, Songbird Haven Farm, Alki Farms, Eunomia Farms, Bumblebee Farm
- Rainier Valley Food Bank:* Terrebonne Truck Patch
- Byrd Barr Place:* Windy Acre Farm
- FamilyWorks:* The Common Acre, Songbird Haven Farm, Jon the Farmer
- Lifelong-Chicken Soup Brigade:* Kamayan Farm
- Asian Counseling & Referral Services:* Lee’s Fresh Produce
- Boys & Girls Clubs of King County:** 21 Acres, Oxbow Farm
- FareStart:** The Bellevue Urban Garden, 21 Acres, Terrebonne Truck Patch
- Hunger Intervention Program:** Carnation Farms, Griffin Creek Farm, Cherry Valley Dairy, Steel Wheel Farm, Sno-Valley Mushrooms, Alki Farms, Eunomia Farms
- International Rescue Committee:** Umoja N'inguvu, Namuna Garden, Kopila Garden, Horseneck Farm, Mary Gay
- Jubilee REACH:** Mosby Farms, Carpinito Brother’s Farm
- Kent Covenant Church:** Cascadia Produce
- OSL:** Griffin Creek Farm, Sound Sustainable Farms, Steel Wheel Farm, Sammamish Farms, Faithbeyond Farm, Root and Rabbit Farm
- Mary’s Place:** Songbird Haven Farm, Oxbow Farm, Sound Sustainable Farms, Steel Wheel Farm, Eunomia Farms, Kamayan Farm, IRC New Roots Farm, Griffin Creek Farm, Oxbow Farm, Rain Dog Farm, Summer Run Farm, Bumblebee Farm
- Phenomenal She:** Sound Sustainable Farms
- Plant Based Food Share:** Griffin Creek Farm, Steel Wheel Farm
- Good Food Kitchens Program, Seattle Good Business Network:** Namuna Garden, Friendly Hmong Farms, Carpinito Brother’s Farm, Griffin Creek Farm, Praxis Farm
- South Park Senior Center:** Sound Sustainable Farms
- South Seattle College Food Pantry:** Kamayan Farms, Sound Sustainable Farm, Steel Wheel Farm, Sno-Valley Mushrooms, Griffin Creek Farm, Eunomia Farm, Rising Sign Farm, Summer Run Farm, Alki Gardens, Sound Vegetables, Hand Grown Greens, Faithbeyond Farms, Root & Rabbit, Aash Farms
- Sno-Valley Senior Center:** Oxbow Farm, Griffin Creek Farm, Kamayan Farm, Sammamish Farms, Sound Sustainable Farms, Theary's Flowers and Produce, Carnation Farms, Hand-Grown Greens, Steel Wheel Farm, Reconnecting Roots Farm, Rain Dog Farm
- Teen Feed:** Ecolibrium Farms, Fall City Farms
- Ujamaa Food Circle** (new in 2021): YES Farm, Small Axe Farm
- Vashon Senior Center:** Matsuda Farm, Wild Dreams Farm, Plum Forest Farm
- We Love Kent:** Sound Sustainable Farms

Task 3(a): Transportation and logistics for delivery of produce

This budget was shifted from transportation to farmer wholesaling supplies due to the funding being insufficient for large-scale transportation solutions. The budget was instead used to purchase wax-lined boxes, harvest totes, produce bags, and twist-ties for small-scale farmers.

Task 3(b): KCFS Program coordination and management

- Facilitated monthly virtual meetings for check-ins and updates for the program, alongside networking and community problem-solving opportunities.
- Hired 3rd year VISTA member
- Developed resources to support agencies to planning their purchases with farms and to solicit input from community members on local food desired

Task 3(c): Misc. printed materials to promote program

Print materials included KCFS 8.5 x 11” translated placards and farmer appreciation cards translated into Spanish, Vietnamese, Somali, Simplified Chinese, and Russian.

Collaboration

Participating agencies helped develop platforms to support communication and collaboration across the agency cohort in-between monthly virtual check-ins. Seattle Good Business Network provided a free forum for KCFS agencies (Mobilize), and we began working with FamilyWorks staff to develop a virtual whiteboard platform. Agency partner International Rescue Committee helped with distributing wholesaling supplies to their farmer partners in the New Roots program. Black Star Farmers also helped pick up and deliver across multiple local small-farm partners.

Resource development was greatly informed by joining the new King County Farm Business Support Network in 2021, as we learned from farmers and farm service organizations what they were interested in learning in order to connect to food assistance providers as wholesale partners. In December, HAH collaborated with Business Impact NW’s Food Business Resource Center to host two informational sessions for farmers covering an introduction to wholesaling with food assistance programs. These presentations included discussion with small farmers, as well as information about pricing, networking, record keeping, contracting, and basic information about food assistance programs. The live sessions featured Spanish translation, which was recorded in addition to the English version; these recordings are hosted on the BINW website as a resource for farmers.

Outcomes

Program Outcome	2019	2020	2021
\$ distributed to hunger relief for local farm purchasing	\$37,500.00	\$297,634.30	\$139,206.50
# of participating KC hunger relief organizations	12	35	31
# of King County farms purchased from	24	51	57
Lbs of produce purchased and delivered	20,592	87,087	52,443~

~ Some reporting is missing from agencies

Problems or Delays

Due to impacts of COVID-19 and additional CARES funding that became available to support King County Farmers Share, the project timeline for the use of KCD remaining funds was extended.

The use of funds allocated for transportation solutions proved to be a challenge, as \$8,000 was not sufficient to solve agencies’ specific issues. Delivery of produce purchased with program funds is typically handled by farmers, so transportation issues were more often regarding home delivery of food and on-site cold storage. Purchasing refrigerated vehicles for individual agencies who identified this shortcoming would be greatly helpful, but these vehicles are expensive and limited to use by only one agency at a time. As a result, this funding was shifted to make purchases for local small farmers, specifically items used for harvesting/distribution to food banks.

Some farms were unable to fulfill their 2021 contracts due to crop loss from the summer heat waves and/or the fall flooding.

Future Project Plans

While the RFS grant has ended, KCFS will continue with another season of funding from King County’s American Rescue Plan (ARP) funding, administered through Public Health Seattle/King County. There will be \$175,000 available for agencies’ farm contracting. The wholesaling supplies purchased for farmers will support their farm-to-food assistance wholesaling next season.

Funding

Total grant award was \$100,000. This leveraged an additional \$23,333.38 in cash match and \$43,883.24 in in-kind match. Matching funds consisted of grower donations and partner site staffing.

Regional Benefits

Through the King County Farm Business Support Network and other network connections, we have shared KCFS lessons learned and farm contracting resources with farmers and farm service organizations we’ve been introduced to

around western WA. Through the AmeriCorps VISTA capacity-building, we’ve developed resources that can be easily replicated and adapted to the needs of different agencies and communities in order to support all of HAH’s Farm to Community programs—including surveys, flyers, contract templates, and planning spreadsheets—thus having state-wide impact.

Year-end surveys were conducted with participating agencies and farmers. Participating agencies described successes/achievements that resulted from participating in KCFS as well as how produce from KCFS helped and individual/family they served. Participating farmers described successes/achievements that resulted from participating in KCFS as well as how participating in KCFS impacted their ability to enter or learn about new markets and/or build new partnerships and how. (See statements attached).

Lessons Learned and Recommendations

We collected several lessons learned and recommendations from the Grower Roundtable conducted in January 2021 with farmers from KCFS and the Growing for Good partnership with Neighborhood Farmers Markets & PCC Markers: <https://www.mindomo.com/mindmap/cd7dd56f60ad4a8598d4ffdcfb21ac>

From hearing the various challenges that arose between farms and agencies, we also learned:

- The importance of agencies and farmers establishing communication plans and having back-up contacts, as both farmers and agency staff are not always reachable by phone or email
- Farmers’ peak harvest doesn’t often line up with agencies’ highest need for fresh produce sources
- What business training gaps exist to help newer and/or direct-to-consumer farms begin wholesaling to agencies, such as using invoicing & receipting systems and how to create weekly fresh sheets
- Agencies vary widely with how much flexibility they can manage when purchasing from local small farms
 - For example, when purchasing for pre-planned menus, meals programs aren’t always as flexible as food banks and thus prefer ordering off fresh sheets, while food banks have sometimes provided general lists of desired & undesired product for farmers to pick product out of their weekly inventory from, and can often accept relatively small amounts of a product
- Planning deliveries to agencies while en route to or from farmers markets, CSA pick-up sites, or other customer deliveries makes transportation more convenient for farmers

For future farm-to-food assistance projects, we recommend that funding be made available for agencies to create contracts with local farms in late fall/early winter, when farmers are starting to plan for the next growing season. This will better allow farmers to incorporate food access work into their overall business plan – rather than trying to fit them in after they’ve planned for their farmers market, CSA, and other regular sales channels. This early planning will allow agencies to better provide input for desired crops to be grown for them, and providing upfront payment reduces the financial risk on farmers for growing new crops.

I certify that the project has been completed, all expenditures have been paid, and the final report has been received by the District.

District Representative

Date: _____

I certify that the project has been completed, all expenditures have been reported, and the final report has been completed and submitted to the District.

Grant Recipient

Name:

Title:

Date: _____

KCFS Year-end Surveys from Participating Agencies

Describe successes/achievements that came about due to participating in KCFS this year.

- “We were able to support two different BIPOC owned farms, as well as two farms that were longtime gleaning partners and it was so rewarding to be able to give back to them financially. This partnership really strengthened relationships with those farms, and now we're in talk about sharing volunteers, processing at farms, and taking on different projects and just overall supporting each other! The community building aspect of this program has been so much more transformational and impactful than I expected.”
- “Successes would be connecting with Fall City Farms that we are committed to continuing with regardless of future funding due to their engagement above and beyond our contract. We also got our volunteer meal creators to think beyond their customary menus to support their growth in our program.”
- “Providing culturally appropriate produce. It brings joy to our community members when they see familiar fruits and vegetables relevant to their diets.”
- “We used KCFS produce to support our weekly pantry at Magnuson Park. The small pantry size made promotion of local produce more impactful and easier to call out on the distribution line.”
- “We have been able to support a major leadership change in the farm because of the careful and forward planning in early season.”
- “With work from our new social work team, we were able to grow the interest and access to healthy food.”
- “We built strong and meaningful relationships with new farmers, and had more produce for our clients.”
- “Simply that fresh produce was available to our families. It is the most requested item.”

Please share a story (no names needed) of how produce from KCFS helped an individual/family you've served.

- “Our KCFS produce typically goes to supporting a satellite pantry we run in our community each week. One of the kids attending the pantry was brave enough to try a radish that we purchased and he really loved it. He convinced his parent to take some for the family and the next week reported back that they all enjoyed it so much that they wanted to take twice as many and both varieties that we offered that next week.”
- “Just recently a youth swore up and down she didn't like squash. I made roasted delicata squash and explained you could actually eat the skin when you cooked it that way (sliced half moon style). She loved it. Also, one of our Club teens said she was actually able to do a homemade pie for Thanksgiving using the sugar pumpkins we gave to families.”
- “One client told us that they preferred the fresh produce to receiving meals delivered from us as they really enjoy cooking at home. Another client specifically mentioned the produce boxes along with meal deliveries as greatly helping them leave an unsafe home. It provided them with food independence from a violent abuser.”
- “One client specifically was extremely excited to see some of the peppers we had purchased using KCFS funding--an uncommon variety that they recognized from their hometown.”

- “We have a home delivery client who is a cancer survivor on a very restricted diet, including eating only organic foods. We were able to provide an amazing array of organic produce for them this year and they were both surprised and grateful that a food bank could do that.”
- “Vietnamese clients specifically requested amaranth leaves for their nutritious home delivered groceries, and partnering with New Roots allowed us to provide these for the first time.”
- “There were multiple families that shared how they looked forward to and depended on the produce that was provided weekly.”

KCFS Year-end Surveys from Participating Farmers

Describe any successes/achievements for you or your farming operations that came about due to participating in KCFS this season.

- “It allowed us to get to build connection outside of our typical channels and it was always a joy delivering the produce and seeing it go to a good home”
- “More diversified sales outlets, larger sales made”
- “More food distributed to those in need is always our goal.”

Did participating in the KCFS program impact your ability to enter or learn about new markets or build new partnerships? If so, how?

- “We definitely learned about these organizations for hunger relief and developing these relationships has helped not just our farm but has given food eaters great knowledge about local agriculture and opportunities to eat more diverse foods that were locally grown.”
- “It makes us more aware about where our food can go.”



Thank you for the produce!

¡Gracias por los productos frescos!



Produce I loved:

Productos frescos que me encantaron:

Cherry tomatoes,
Cauliflower, Onions

Other produce I'd like:

Otras productos frescos que
me gustarian:

Potatoes!



Food Bank/M Meal Provider:

Despensa comunitaria/Proveedor
de comida:

www.HarvestAgainstHunger.org/KCFS

What getting farm-fresh food means to me:

Lo que significa para mí obtener alimentos frescos
de la granja:

- FRESH
TASTE!

- Clean!

- Non-toxic!

Thx for
Sharing Very
Kind



Thank you for the produce!

¡Gracias por los productos frescos!



Produce I loved:

Productos frescos que me encantaron:

I like all of the produce

Other produce I'd like:

Otras productos frescos que
me gustarian:



Food Bank/M Meal Provider:

Despensa comunitaria/Proveedor
de comida:

www.HarvestAgainstHunger.org/KCFS

What getting farm-fresh food means to me:

Lo que significa para mí obtener alimentos frescos
de la granja:

Getting fresh produce
makes everything
better



King County Farmers Share

Building
relationships for
a healthy,
sustainable
local food
system

A program of

**HARVEST
AGAINST
HUNGER**

Thanks to a generous grant from
KED King Conservation District

www.harvestagainsthunger.org/kcfs



King County Farmers Share

A program of

**HARVEST
AGAINST
HUNGER**

Building relationships for a healthy, sustainable
local food system

Thanks to a generous grant from **KED** King Conservation District

Thank you for the produce!

Produce I loved:

Other produce I'd like:

Food Bank:

What getting farm-fresh produce means to
me:



www.harvestagainsthunger.org/kcfs



King Conservation District
Regional Food System Program
Grant Agreement Close Out

Grant Summary Information

Recipient: Harvest Against Hunger (formerly Rotary First Harvest)

Project Title: King County Farmers Share (Farm-to-Food Bank Strategic Initiative)

Project Description: The rapid spread of COVID-19 throughout King County since February 2020 highlighted the importance of supporting physical health among disadvantaged populations to support long-term health equity. Efforts to mitigate the spread of COVID-19 highlighted the interconnectedness of the local food economy, as closed restaurants and farmers markets left many King County farmers without anticipated early-season income. Closed schools and places of employment increased demand for emergency food assistance in King County, with supply lagging behind in the early months of the pandemic. KCFS agencies reported that upkeeping recommended safety measures in distribution of emergency food increased their need for supplies including grocery bags and PPE. KCD RFS Strategic Initiative funding allowed KCFS agencies to increase purchasing from their farm partners, and expand KCFS to support more food assistance providers requiring additional staff time from HAH in outreach and onboarding, as well as expanded record-keeping and other management activities.

Funding Source and Year: KCD 2019 Rates and Charges

Start Date: June 5, 2020		End Date: December 31, 2021		Date Awarded: May 7, 2020
Grant Budget Summary		Payment Summary		Match
Award Amount:	\$100,000.00	Amount Paid to Date:	\$90,000.00	Cash Match: \$
Amount Spent:	\$99, 952.58	Final Payment:	\$9,995.26	In-Kind Match: \$

Amendment Request Summary:

	Yes	N/A	Notes:
Scope of Work Revision:	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
Budget Revision:	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
Completion Date Extension:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	2/2021 extend project completion date from 12/2020 to 12/2021

Copies of Work Product (check box or describe below)

<input type="checkbox"/> Designs/Plans	<input type="checkbox"/> Brochures/Publications	<input type="checkbox"/> Curricula
<input checked="" type="checkbox"/> Photos	<input type="checkbox"/> Video	<input type="checkbox"/> Sign Mock-Ups

Other: Produce bags

Site Visit	Date:	N/A: <input checked="" type="checkbox"/>
------------	-------	--

How was KCD acknowledged: hyperlinks to webpages and social media posts related to KCFS, as well as copies of program documents and outreach materials.

Reporting Summary:	Yes	No	Notes:
Progress Reports:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Expense Reports:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Final Reports:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	

Accomplishments and Successes:

Activities Performed

Grant Task	Description	2021 Activities
1) Farm food purchasing	Purchases by food banks and feeding programs to purchase from King County farms	We supported a third year of funding beyond the original 2-year period of the RFS Grant for KCFS. See the FF00064 annual performance report for purchase data totals; 2021 funding incorporated FF00075 (SI) funding,

		rolled over FF00064 funding, and outside grant funding from HAH.
2) Additional Supplies	Distribution costs associated with health directives (boxes, paper bags, etc.)	We purchased surgical masks, compostable gloves, compostable plastic produce bags, and paper grocery bags to support agencies' no-contact and home delivery food distributions.
3) Administrative Support	Staff time in outreach and onboarding new participating agencies and farms, expanded record-keeping, etc.	Since the KCFS agency cohort approximately tripled from the initial 12 agencies that piloted the program in 2019, there's been increased staff time needed for managing payments, data entry, and partner support. HAH hired a Farm to Community Program Manager in February 2021 in addition to a Year 3 VISTA to more effectively oversee record-keeping and resource development for KCFS.

Collaboration

Extending the KCFS grant funding a third year supported the project’s general collaborative nature because of more time to foster relationships. This time was especially valuable considering how many agencies joined KCFS toward the end of the original grant period because of significant county CARES Act funding added to the program. At monthly meetings, agency representatives would offer resource-sharing of extra donated produce, prepared meals, and network connections.

HAH also taps into our Harvest VISTA program for collaborative resource development and ideas exchange related to local food system capacity-building. Our Harvest VISTA member serving at Blue Mountain Action Council in Walla Walla contributed a Spanish translation of the Community Member Survey we developed, so that we could then provide this resource for KCFS agencies to solicit input from Spanish-speaking individuals they serve.

Outcomes

Program Outcome	Quantities Purchased	Beneficiaries
Supplies for COVID-safe food distribution	Grocery bags: 78 cases Produce Bags: 23 cases Masks: 80 boxes Gloves: 126 boxes	The Byrd Barr Place Jewish Family Service International Rescue Committee Teen Feed Sno-Valley Senior Center Pike Market Senior Center and Food Bank Phenomenal She Ujamaa Food Circle We Love Kent @ Calvary Chapel South Hunger Intervention Program South Park Senior Center Plateau Outreach Ministries South Seattle College Food Pantry ACRS FamilyWorks Lifelong White Center Food Bank Rainier Valley Food Bank Kent Covenant Church Jubilee REACH

Program Outcome	2019	2020	2021
\$ distributed to hunger relief for local farm purchasing	\$37,500.00	\$297,634.30	\$139,206.50
# of participating King County hunger relief organizations	12	35	31
# of King County farms purchased from	24	51	57
Lbs of produce purchased and delivered	20,592	87,087	52,443~

~ Some reporting is missing from agencies

Problems or Delays
None

Future Project Plans

While the RFS grant has ended, KCFS will continue with another season of funding from King County’s American Rescue Plan (ARP) funding, administered through Public Health Seattle/King County. There will be \$175,000 available for agencies’ farm contracting.

Funding

Strategic Initiative award \$100,000. Total spent \$99.952.58.

Regional Benefits

Through the King County Farm Business Support Network and other network connections, we have shared KCFS lessons learned and farm contracting resources with farmers and farm service organizations we’ve been introduced to around western WA. Through the AmeriCorps VISTA capacity-building, we’ve developed resources that can be easily replicated and adapted to the needs of different agencies and communities in order to support all of HAH’s Farm to Community programs—including surveys, flyers, contract templates, and planning spreadsheets—thus having state-wide impact. Having our KCFS work be supported within HAH’s overall Harvest VISTA program allowed for collaboration on resources so that they could be useful for even more of our partner food assistance providers (both Farm to Community agencies in WA and Harvest VISTA host sites in other states), such as the above-mentioned Spanish translation services.

Lessons Learned and Recommendations

Procuring adequate quantities of supplies for COVID-safe food distribution was sometimes challenging, as supply chains were strained from widespread high demand. However, because of the continued development and spread of new COVID-19 variants and the realization of the value of grocery home delivery to providing food access to vulnerable individuals and families, agencies still have high need for these supplies.

Ultimately, the broader food system impacts of supporting direct connections between local farmers and food access efforts are numerous and interdisciplinary:

- improved nutrient density from more freshly harvested products
- improved cultural familiarity for diverse populations based on community feedback and negotiated purchasing
- reduced food waste from new reliable markets for farmers and tailored purchasing of what communities want to eat
- reducing greenhouse gas emissions through shorter supply chains and less food waste
- efficient throughput of emergency food thanks to more deliberate and strategic scheduling of deliveries
- sustained financial viability supports farms’ capacity to provide fairly-paid labor, which also then ensures more crops are harvested than wasted

These enhancements to social, economic, and environmental sustainability in our local food system improve as farm/food access relationships build trust and mutual understanding of each other’s needs, underscoring the importance of providing long-term stable funding.

I certify that the project has been completed, all expenditures have been paid, and the final report has been received by the District.

District Representative

Date:_____

I certify that the project has been completed, all expenditures have been reported, and the final report has been completed and submitted to the District.

Grant Recipient

Name:

Title:

Date:_____







Fresh, locally grown
produce provided by:

King County Farmers Share

a program of

HARVEST
AGAINST
HUNGER.













Thank you for

Produce I loved:

*fresh Vegetables
and fruit*

Other produce I'd like:

eggs and fruit



Food Bank:

www.harvestagainsthunger.org/kcfs



King Conservation District
Regional Food System Program
Grant Agreement Close Out

Grant Summary Information

Recipient: Living Well Kent

Project Title: Immigrant Farmer Business Development in Kent

Project Number: FF00082

Project Description: Living Well Kent (LWK) operates food access programs within the City of Kent and neighboring Auburn. With approximately 120,000 residents, Kent is a hub for immigrant and refugee communities. A recent national study ranked Kent the tenth most ethno-racially diverse city in the country. Access to high quality, culturally appropriate, healthy foods is severely limited for immigrants in South King County, where the food system is full of cheap, high calorie, low nutritional content processed foods and fast food. Conversely, many immigrants in our community have agricultural experience in their home countries, but the weather, soil conditions, and available seeds in South King County are unfamiliar to them and they lack access to land, tools, and equipment. In response, in 2018 LWK launched our food access program. Our program removes barriers to land and supplies and provides the education and technical assistance immigrant farmers need to become producers for their own families and the broader community.

Funding Source and Year: KCD 2020 Rates and Charges

Start Date: February 9, 2021

End Date: January 31, 2022

Date Awarded:
February 8, 2021

Grant Budget Summary

Payment Summary

Match

Award Amount: \$20,000.00

Amount Paid to Date: \$18,000.00

Cash Match: \$14,494.80

Amount Spent: \$20,000.00

Final Payment: \$2,000.00

In-Kind Match:
\$24,000.00

Amendment Request Summary:

Yes N/A Notes:

Scope of Work Revision: ☐ Yes ☒ N/A

Budget Revision: ☐ Yes ☒ N/A

Completion Date Extension: ☐ Yes ☒ N/A

Copies of Work Product (check box or describe below)

☐ Designs/Plans

☐ Brochures/Publications

☐ Curricula

☐ Photos

☐ Video

☐ Sign Mock-Ups

Other:

Site Visit

Date:

N/A: ☒

KCD Acknowledgement: LWK Currently displays a KCD banner in our greenhouse. Future plans to recognize KCD are giving a shoutout on our website as well as putting another banner up during our farmer’s markets.

Reporting Summary:

Yes No Notes:

Progress Reports: ☒ Yes ☐ No

Expense Reports: ☒ Yes ☐ No

Final Reports: ☒ Yes ☐ No

Accomplishments and Successes:

Activities Performed

During the grant period, Living Well Kent:

- Prepared additional sites for planting and purchasing all plant stock
- Recruited and enrolled 20 farmers in developing cultivation plans in order to use the land allocated to LWK for growing produce (increased from 15 from the previous report)
- Recruited 6 new farmers to begin cultivation

- Allocated plots of 1/4 or 1/8 acre per farmer
- Provided all supplies and supports needed for farmers to successfully farm
- Assisted 5 farmers in applying for permits necessary to sell certain foods as well as become WIC-accepting vendors. Outreach in Kent has yielded many more residents who are interested in becoming part of the program.
- 5 farmers have launched their growing businesses and began selling produce at Kent East Hill Farmers Market. KCD helped us build this capacity to offer mentoring in the community so that we can exponentially increase

We are still in progress with planting riparian vegetation, although we are half-way through this task.

Collaboration

Through collaboration, LWK had the opportunity to expand. Recently, through our participation in King County's Food Access and Aggregation Community Team (FAACT), LWK acquired two new acres of farmland in Kent. We now work with a team at Horseneck Farm to provide more land access to our communities.

Outcomes

To date, farmers have grown and harvested roughly 32,000 pounds of produce. While assisting them in growing and harvesting, we also assisted them in sales. Farmers would privately sell their produce along with also selling at our East Hill and West Hill farmers markets. Any unsold produce was donated back to their communities. Farmers had an average income of \$600 per market.

We were able to constantly mentor at least 5 farmers during this time. This included (but not limited to) help with finding avenues to generate income through their produce, assistance on how to properly grow the produce, giving access to information on growing locally, access to any LWK resources, and any other areas of concern.

During this time we also continued our CSA program. Our CSA is unique because it's our BIPOC immigrant farmers who are growing this food. LWK knows that the biggest hurdle for BIPOC farmers, in our community, is access to farmland. We provide our farmers the land and resources, and in return they can grow food. On average, our CSA can feed a family of four. On average, our boxes contained 7 - 10 crops and we were able to supply this to 10 families per week.

Problems or Delays

There have been several small delays. In late 2021, our Food Access Manager left the position and hiring at that time was difficult. We have since overcome this issue and have restructured the program to ensure all roles are covered and are in the process of hiring a new manager.

There were some delays on the part of King County that led to delays in infrastructure deliverables (e.g., hoop houses), however we are overcoming these and have strengthened our relationship with the county, who has responded to our concerns about the timeline for infrastructure improvements and future permitting.

Future Project Plans

LWK has numerous irons in the fire to enhance and expand our current Food Access Program offerings. We have recruited twice the amount of farmers who are looking to jumpstart their growing businesses through TA and support from LWK. We have also secured four more acres of arable land that we will parse out per farmer, while giving them the necessary skills to build their businesses as well as crop yields.

Leverage

The grant project budget totaled \$20,000. This was able to leverage an additional \$38,495 in cash and in-kind match. Of the total match, \$14,495 represented cash match for staffing and project supplies, and \$24,000 in-kind match for contractual services.

Regional Benefits

We have partnered with several organizations with similar goals of lifting up immigrant and refugee farmers and who are collaborative entities who want LWK to succeed in its goals. Specifically, these relationships are with SNAP, AHA, Wakulima USA, and Eagles Nest, who share information and resources with us to bolster our programs together.

When speaking with several farmers in this project, we found that the TA and growing space grew their businesses exponentially throughout the year. In addition to increased crop yields, increased revenue for businesses and LWK, we were able to create a winter CSA with culturally appropriate vegetables that many refugees and immigrants have not had access to while in the United States. There are many crops that are staples of East African communities that were difficult to find, but that farmers chose to grow in order to provide those cultural foods. This was an incredible success in the community.

Lessons Learned and Recommendations

During this time, the biggest lesson learned was adaptability. Working with a diverse group of farmers who are supplying food to a diverse community, you cannot approach every situation the same. Some farmers may need more

assistance than others, some may need assistance in different areas. It is our job to work with the farmers as best as we can so they can thrive, and in turn provide for the community. Also, listening to farmers’ feedback is crucial. Uplifting their voices is the goal. Along with this, implementing their suggestions to improve the program and make them feel heard.

Our suggestion for future projects is building capacity for us to work with more farmers.

I certify that the project has been completed, all expenditures have been paid, and the final report has been received by the District.

_____,
District Representative

Date: _____

I certify that the project has been completed, all expenditures have been reported, and the final report has been completed and submitted to the District.

_____,
Grant Recipient

Name:

Title:

Date: _____



King Conservation District
Regional Food System Program
Grant Agreement Close Out

Grant Summary Information

Recipient: HumanLinks dba 21 Acres

Project Title: Sammamish Valley Sustainable Ag Tool Library

Project Number: FF00091

Project Description: The Sammamish Valley APD represents a patchwork of small farms. With its proximity to urban centers, access to small plots, and concentration of farm education centers (21 Acres, Viva, and Small Axe Farms) the valley is among the lowest-barrier regions to start or incubate a farm business in King County. However, beginning and established farm businesses lack the size, resources, or infrastructure required to purchase equipment needed for sustainable growth, increased efficiencies, or implementation of practices that create more resilient soils and ecosystems. Farmers report they lack the infrastructure to efficiently lime, compost, cover crop, and experiment with new sustainable practices; they also lack the equipment to take advantage of existing resource share programs, like that of KCD.

The Sammamish Valley Tool Share project was launched by 21 Acres and Sammamish Valley Alliance to acquire and coordinate the tools and equipment that can most significantly and immediately enhance farmer access to existing resources. The overall goal and objective of the project is to remove barriers, ease access to resources, and increase on-farm efficiencies and responsible soil health practices.

Funding Source and Year: KCD 2021 Rates and Charges

Start Date: November 9, 2021

End Date: January 31, 2022

Date Awarded:
November 8, 2021

Grant Budget Summary

Payment Summary

Match

Award Amount: \$20,000.00

Amount Paid to Date: \$18,000.00

Cash Match: \$14,631.35

Amount Spent: \$20,000.00

Final Payment: \$2,000.00

In-Kind Match:
\$3,692.00

Amendment Request Summary:

Yes N/A Notes:

Scope of Work Revision: ☐ ☒

Budget Revision: ☐ ☒

Completion Date Extension: ☐ ☒

Copies of Work Product (check box or describe below)

☐ Designs/Plans

☐ Brochures/Publications

☐ Curricula

☒ Photos

☐ Video

☐ Sign Mock-Ups

Other:

Site Visit

Date:

N/A: ☒

KCD Acknowledgement:

Reporting Summary: Yes No Notes:

Progress Reports: ☒ ☐

Expense Reports: ☒ ☐

Final Reports: ☒ ☐

Accomplishments and Successes:

Activities Performed

The first quarter of 2021 kicked off the tool share in a big way. Anthony Reyes connected with 8 different farms in the valley during January and February to discuss initial interest and details about the tool share

project. Farmers were asked to share their impressions about the project, equipment needs on their individual farm, and generally discuss what they hoped to see evolve in the farm community within our valley. We were not at all surprised to continue to hear excitement about shared equipment opportunities and willingness to participate in the planning stages of the project. A surprising result was the unanimous need for deeper community within the valley and peer-to-peer support. This feedback has already begun to impact our plans for the grant execution in 2022. We anticipate our planned workshops will pivot to instead be community-led seminars tackling particular problems faced by farmers in the Sammamish Valley. We have already identified wire worm pests, riparian buffers, and floodplain realities as topics to be collectively tackled. We will also host community gatherings for the sole purpose of making peer connections and limiting the isolation felt by many small farmers during the growing season.

The tractor arrived at 21 Acres from the Soletrac factory in California on January 20th. Storage and charging infrastructure was completed on campus – particularly hooking up the 220V quick-charging cable. The tractor can also be charged on any 110V outlet at other farms as needed. Staff safety training was conducted at the 21 Acres campus on two occasions and initial farmer training was done on 3/11 at the farmer meeting. Full safety and use training with farmer members has not yet been scheduled.

Farmer survey feedback is still trickling in from our farmer interest meetings. Initial observations have yielded great insight! One farmer suggested several ways to leverage the tool share in untraditional ways for the benefit of the micro-farms in this area. For example, those incubator farmers launching a farmers market stand for the first time might struggle to purchase the necessary tent, tables and equipment, but certainly struggle to have an appropriate place to store this equipment often lacking any built infrastructure on the farm and living in small apartments. We look forward to many of these insights informing the trajectory of the tool share.

Collaboration

Things are just getting started but we would like to acknowledge the farms who have thus far participated in conversations and meetings about the Tool Share project:

- Small Axe Farm – Masra Clamoungou
- Tuk Muk Farm – Shawn Miller
- Sammamish Valley Alliance and Sammamish Valley Grange – Tom Quigley and Brenda Vanderloop
- The Herb Farm – Paul Houser and Ben Walker
- Aash Farms – Aashay Savla
- Songbird Haven Farm – Noa Kay
- Viva Farms – Micah Anderson
- Alki Farms – Marshall Leroy
- Regeneration Farms – Antoine Wilson and Andrew Green
- Gaining Grounds – Margaret Felts

Outcomes

We are early in the project but edified by the reception of farmers so far. We look forward to the next phase of forming the Tool Share with the farmer members.

The tractor is performing well in its first few turns out on the farm. As with any new equipment, there has been a learning curve and a few adjustments to be made. We have strong connections with the technician at the plant who has been very helpful. We hope to soon host the Regional Sales Rep for Soletrac, newly hired, on the 21 Acres farm. It is the hope that by maintaining a close relationship with the representative, the Tool Share will have easy access to service and maintenance, new equipment upgrades, and future equipment acquisitions – perhaps even at a discount if the farmers are willing to offer testimonials as to the work of the tractor on their farms!

Problems or Delays

The Farm Manager at 21 Acres and co-contact on this grant, Anthony Reyes, has accepted a wonderful new position at Oxbow Farm. This caused some minor delays in hosting the farmer meetings as we brought Ansley Roberts (new 21 Acres Farm Manager) and Jess Chandler (21 Acres Restoration Specialist) up to speed on the details of the grant. Liesl McWhorter remains the primary contact on the grant.

The transition is going smoothly so far, and our farming community is accustomed to staff changes on our campus as other non-profit opportunities arise. If anything, the change in staffing has underscored the importance of this project being a collective farmer effort – a goal of ours since the inception of the idea. The autonomous decision making of a farmer board is essential to the on-going life and success of the Tool Share program.

Future Project Plans

Project plans remain on track as the spring unfolds. The core farmer board will meet regularly to make decisions regarding legal entity, insurance policy, use agreements, and any other contractual arrangements. We are gathering a list of those interested in participating in this Board vs those interested in participating as members once the Tool Share is established.

Spring use of equipment is available and talks are just beginning if there is a need for equipment use at the start of the season or if we will wait to launch equipment sharing once the Tool Share is legally set up.

Leverage

The purchase of the tractor resulted in the full use of the grant funds and a cash match from 21 Acres. The bulk of the in-kind funds to date are represented by staff, farmer, and community member volunteer hours dedicated to the project.

Regional Benefits

We have just begun to receive written feedback from our first farmer meeting on March 11, 2022. One farmer shared, Hi! It was a pleasure meeting you all. I really appreciate all of your energy towards this project and the overall mission of 21 acres. I am interested in consulting on the project."

21 Acres contracted with PRNewswire to distribute a press release, (value \$1,575) featuring the new tool share and acknowledging the work that King Conservation District does and recognizing KCD as the project funder. The press release titled, "New Sustainable Ag Tool Library Acquires Electric Tractor," was distributed on 3/15/2022 to the West/Southwest Regions of the United States and PRNewswire's curated national Environmental Microlist (examples: Grist, Bloomberg Environment, EcoWatch). Although the major regional list is technically west only, distribution is actually national and international based on pick up trends by outlets such as Yahoo Finance; CBS, NBC and ABC stations; and quite a few international stations. In just two days since the initial release reports show that it is performing well. (In comparison to our history with paid releases through PRNewswire.)

Below are the details from the 48 Hour report. Note, these figures will continue their upward trajectory in the coming weeks and data will be available for all the media who picked up the release.

- 318 Total pickup
- 1,801 Release views and hits
- 98 Engagement actions
- 192K Potential audience
- 1,301 Impressions PR Newswire Twitter account





I certify that the project has been completed, all expenditures have been paid, and the final report has been received by the District.

_____,
District Representative

Date: _____

I certify that the project has been completed, all expenditures have been reported, and the final report has been completed and submitted to the District.

_____,
Grant Recipient
Name:
Title:
Date: _____



King Conservation District
Regional Food System Program
Grant Agreement Close Out

Grant Summary Information

Recipient: Vashon Island Growers Association
Project Title: Vashon-Maury Island Food Preservation Initiative
Project Number: FF00087

Project Description: Vashon-Maury Island is a unique community in that we are not connected to the mainland via road or bridge. We have a thriving agriculture community with over 30 small farms producing food for the people of Vashon. Historically, there has been a bottleneck when harvest season is in full swing with what to do with excess food. Much is donated to the Food Bank but they often can't move it before it rots. Much of the small orchard fruit goes to waste (feeding deer or other farm animals) because there is not a centralized effort to glean and process that food. This initiative aimed to address these issues by organizing gleaning events, building partnerships with local social service networks to intercept food that may go to waste, and then preserve that food to be distributed via a community larder.

Funding Source and Year: KCD 2020 Rates and Charges

Start Date: February 9, 2021	End Date: January 31, 2022	Date Awarded: February 8, 2021
------------------------------	----------------------------	--------------------------------

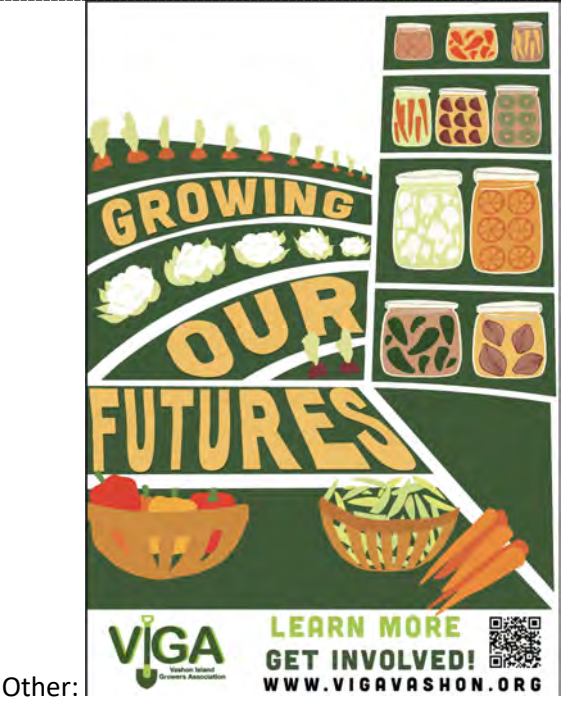
Grant Budget Summary		Payment Summary		Match
Award Amount:	\$19,087.00	Amount Paid to Date:	\$16,954.48	Cash Match: \$
Amount Spent:	\$19,087.00	Final Payment:	\$1,908.70	In-Kind Match: \$12, 820.00

Amendment Request Summary:

	Yes	N/A	Notes:
Scope of Work Revision:	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
Budget Revision:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	August 2021, Revise budget in excess of 10%. Price of Conex boxes increased dramatically since Covid 19. Move budget from staffing to project equipment.
Completion Date Extension:	<input type="checkbox"/>	<input checked="" type="checkbox"/>	

Copies of Work Product (check box or describe below)

<input type="checkbox"/> Designs/Plans	<input type="checkbox"/> Brochures/Publications	<input type="checkbox"/> Curricula
<input checked="" type="checkbox"/> Photos	<input type="checkbox"/> Video	<input checked="" type="checkbox"/> Sign Mock-Ups



Site Visit	Date:	N/A: <input checked="" type="checkbox"/>
------------	-------	--

KCD acknowledgement: on our website, and in each weekly newsletter sent out to over 1,400 recipients. The KCD logo will also be included on printed materials and sandwich boards (attached but the logo is not currently included – that work is being done right now) so that anyone that drives by the Village Green (main street on Vashon) will be able to find information about the lending library and that KCD funded the project.

Reporting Summary:	Yes	No	Notes:
--------------------	-----	----	--------

Progress Reports:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
-------------------	-------------------------------------	--------------------------	--

Expense Reports:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
------------------	-------------------------------------	--------------------------	--

Final Reports:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
----------------	-------------------------------------	--------------------------	--

Accomplishments and Successes:

Activities Performed

We set a goal to organize 5 - 6 gleaning efforts and process that food for the community larder. Our ultimate goal was to find a commercial kitchen space to process the food so that it could be distributed through the Food Bank. We were not able to accomplish this goal because of complications with COVID. By January 2022, we had moved one of the freeze dryers to Vashon Co-Housing (which has a commercial kitchen) and will be able to use the space one Saturday a month through the growing season for distribution through the Food Bank and/or Backpack Pantry.

We processed over 600 pounds of Vashon grown food. This food has a shelf life of 25 years and was distributed through the Vashon Youth and Family Services Oasis program. We felt like this was a HUGE accomplishment.

We had a goal to organize gleaning efforts and respond gleaning opportunities as they came to us. We accomplished this with more than 10 gleaning efforts – mainly for plums, apples and pears. A new Vashon business, Solaria, has taken over Bernies Farm Stand. This business brings food from Eastern Washington for sale and we were able to process some of their left over food for their personal use. For 2022, they have initiated conversations for further use of the equipment so that they can either sell processed product or keep the extra for personal use. This activity marries into our goals well – decrease food waste.

Collaboration

VIGA has developed a strong partnership with the Food Bank and was able to take food they were unable to distribute for preservation. The Food Bank also made their volunteer list available for gleaning into the future. Our community partner, Vashon Youth and Family Services, provided outstanding feedback from clients about the preserved food. Feedback is anonymous but generally parents were excited to have a nutritious, Vashon grown snack (apples), to give to their kids as well as having quick options for more substantial meals (squash, tomatoes, tofu).

Another local business that contributed significantly to our effort is Wild Dreams Seeds. They harvested hundreds of pounds of squash and retrieved the seeds. They donated the squash to us and we were able to tap into our volunteer core to process the food.

Outcomes

We were able to save over 600 pounds of food from going to waste. This food has been used to nourish our neighbors and some of our most vulnerable citizens.

Problems or Delays

We were continually hindered by COVID – shipping delays, difficulty organizing events, maintaining safety procedures. We continually adjusted by developing a strong group of volunteers that were able to react quickly to the need to either glean, pick up food from the food bank, or process donated food.

Future Project Plans

This year we are planning to further our partnership with the Food Bank and distribute food through their regular pick-up and delivery times as well as through the Picnics in the Park. This program provides food for children every weekday through the summer.

We will also be able to organize more gleaning efforts through the Food Bank network of volunteers. We would like to borrow out much of our equipment this coming year. Word has gotten out that we have these resources and are going to actively encourage borrowing this year for personal use. We have joined the rest of the libraries on island in an informal “library coalition” and will be participating in Library week this coming April. We are excited about the visibility and collaborative effort from all of our Vashon libraries.

Leverage

The grant budget totaled \$19,087. This leveraged an additional \$12,820 in in-kind match for staffing, project supplies, contracting, and space and power for the freeze dryer (including cold storage at Matsuda farm).

Regional Benefits

Vashon Youth and Family Services client feedback was overwhelmingly positive – sentiments of gratitude for locally grown food being available through the shoulder season, nutritious ways to feed their families, and a large interest in using the equipment to preserve their own food.

The few individuals that used the freeze dryers were very impressed with the quality of the food and were grateful that the food did not go to waste – not everyone has access to large freezer space and canning food, while still a great option, may not work for everyone either. Storage space, time commitment, safety and knowledge, and nutrition all factor in canning food being a great tool in the tool kit but not the only answer.

The library of food preservation equipment that we are building ties in very nicely with the Vashon Tool Library’s food preservation equipment. They have smaller pieces for personal use and we have larger, commercial grade equipment for larger batches which opens up more ways to distribute food to our community.

Lessons Learned and Recommendations

I certify that the project has been completed, all expenditures have been paid, and the final report has been received by the District.

District Representative

Date: _____

I certify that the project has been completed, all expenditures have been reported, and the final report has been completed and submitted to the District.

Grant Recipient

Name:

Title:

Date: _____



King Conservation District
Regional Food System Program
Grant Agreement Close Out

Grant Summary Information

Recipient: PCC Farmland Trust dba Washington Farmland Trust

Project Title: Working Farmland Partnership (WFP)

Project Number: FF00068

Project Description: WFP is a formal collaboration between agriculture-focused agencies in King County (KC) established in 2018, specifically to create a comprehensive farmland access program for the county, delivered via a partnership model. Hyper-geographically-targeted land access efforts have proven to be effective, yet they require significant investments from multiple organizations in terms of startup, administration, and ongoing evaluation.

WFP came together to address the following problem: Access to land is a significant barrier for farmers across KC. Rising land prices, competing land uses, climate impacts, and dense urbanization limit access to viable farmland. For BIPOC and socially disadvantaged farmers, these challenges are compounded by a long history of systemic discrimination, which has resulted in land loss and inequitable access to land and resources. At the same time, our region is in the midst of a generation of farmland owners retiring, causing a monumental land tenure shift that leaves farmland fallow and vulnerable to irreversible conversion.

Funding Source and Year: KCD 2019 Rates and Charges

Start Date: 1/1/2019		End Date: 12/31/2021		Date Awarded: 11/18/2019
Grant Budget Summary		Payment Summary		Match
Award Amount:	\$100,000.00	Amount Paid to Date:	\$90,000.00	Cash Match: \$52,097.00
Amount Spent:	\$96,290.00	Final Payment:	\$6,290.00	In-Kind Match: \$114,734.00

Amendment Request Summary:

	Yes	N/A	Notes:
Scope of Work Revision:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	2/2021 for SOW and budget revisions, and project extension due to unforeseen illness of key contractor and impacts of Covid-19 on partner organizations capacity and increased complications for planning engagement opportunities.
Budget Revision:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Completion Date Extension:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Increase SOW at same funding level. Extend completion date from 12/31/2020 to 12/31/2021.

Copies of Work Product (check box or describe below)

<input type="checkbox"/> Designs/Plans	<input type="checkbox"/> Brochures/Publications	<input type="checkbox"/> Curricula
<input type="checkbox"/> Photos	<input type="checkbox"/> Video	<input type="checkbox"/> Sign Mock-Ups

Other:

KCD was acknowledged as a funder and partner of WFP on the following websites:

- <https://wafarmlandtrust.org/our-work/farm-to-farmer/>
- <https://farmtofarmer.org/partners>
- www.snovalleytilth.org
- www.vivafarms.org
- www.farmkingcounty.org

And in the following communications:

- Local Food Initiative reports
- Working Farmland Partnership one-pager
- Email newsletters sent to Farm to Farmer participants
- Multiple presentations given at conferences, centered on the work of Farm to Farmer and the WFP

Site Visit	Date:	N/A: <input checked="" type="checkbox"/>
------------	-------	--

Description:

Reporting Summary:		Yes	No	Notes:
Progress Reports:		<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Expense Reports:		<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Final Reports:		<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Accomplishments and Successes:				
Activities Performed				
Task Number and Name	Activity Title/ Description Outputs or deliverables (tangible products issuing from activity/activities)	Performance Measures		
Task 1: Partnership Coordination (5%)				
1.1: Grant management owners(s): WFP steering team – PCCFT (lead)	Deliverable: Quarterly narrative reports including updates regarding progress toward shared KPIs	Reporting is transparent and informs work planning and decision-making. Success is evaluated both quantitatively and qualitatively. Incremental progress toward resolving complex challenges is also a benchmark of success.		
1.2: Recruit/ onboard new partners owner(s): WFP steering team	Output: Project teams offer expertise and resources required to resolve barriers in making land matches KPI: # member entities engaged in WFP: 2020 goal = 10 <i>Actual</i> = 8	WFP represents the full spectrum of agencies and organizations working to support ag in KC WFP offers services and expertise that responds to the unique needs of KC landowners and farmers as they seek to access or transfer land.		
1.3: Partnership evaluation owners(s): WFP steering team	Deliverable: Analysis of KPIs; Development of a recommended work plan, including key initiatives to explore in the year that follows	Programming follows the changing needs of participants. Services are added, augmented, and/or modified as needed to create a comprehensive land matching program for KC.		
Task 2: Landowner Engagement (30%)				
2.1: Targeted outreach and 1:1 meetings owner(s): all	KPIs: # landowner meetings: 2020 goal = 60 <i>2020 actual</i> = 68 # acres available to lease or purchase through land matching programs: 2020 goal = 200 <i>2020 actual</i> = 267	Increase the amount of farmable land ready to be leased/purchased.		
2.2: Project Teams owner(s): all	Output: Working groups problem-solve issues preventing specific pieces of land from coming into production and/or being transferred KPI: # acres in active project teams: tracking 2019-2020 <i>2020 actual</i> = 321 acres # acres readied for production: tracking 2019-2020 <i>2020 actual</i> = 45 acres	Personalized support of project teams readies more land for food production. Success quantified in number of acres previously un-farmable made ready for production – in the same year, or within one growing season.		
Task 3: Farmer Engagement (30%)				
3.1: Targeted outreach and 1:1 meetings owner(s): all	KPIs: # farmer meetings: 2020 goal = 70 <i>2020 actual</i> = 81 # farmers interested in/ready to lease or purchase land: 2020 goal = 50 <i>2020 actual</i> = 51 # farmers supported toward production: tracking 2020 <i>2020 actual</i> = 51	Increase in the number of farmers supported in their respective journeys as they build capacity and resources to access land for food production.		

3.2: Project teams owner(s): all	Output: Working groups are assembled around producers, offering tailored guidance, TA and resources to prepare participant to connect with land	Personalized support of project teams empowers more prospective/scaling farmers to be poised to connect with land and begin producing food.
Task 4: Matching Farmers & Landowners (15%)		
4.1: Connect farmers and landowners owner(s): all	KPIs: # connections made: 2020 goal = 40 2020 actual = 69 # successful matches: 2020 goal = 20 2020 actual = 20	Farmers and landowners share goals and vision for the land and are well-informed and well-prepared to move forward a buying/leasing scenario, resulting in increased acres in production and more farmers producing food.
Task 5: Alternative Land Tenure Model (5%)		
5.1: Participatory development of model owner(s): SVT	KPIs: # farmers engaged: goal = 30-45 # peer orgs engaged: goal = 5-10 This body of work is ongoing and led by SVT. The WFP started a Creative Land Tenure working group that continues to meet and be a vehicle for discussion and moving work forward.	Cohort convened to help inform development of the model, ensuring it is responsive to needs and capacity.
5.2: Information sharing about model developed owner(s): SVT	Deliverable: Vetted model presented to farmers, peer organizations, and partners interested in implementation KPI: # partners learning from the model: goal = 15-20 This body of work is ongoing and led by SVT.	Lessons learned to be presented alongside the model and the participatory process. Implementation to begin 2021. Ongoing communication with the cohort throughout implementation.
Task 6: Succession Planning Program (7%)		
6.1: Gap analysis of succession planning resources/trainings available in King Co; develop program plan to fill gaps owner(s): AFT	Deliverable: Findings report and program plan Deliverable completed by AFT; findings have been crucial for shaping how partners are approaching this work.	Anticipate program implementation 2021, resulting in more new farmers accessing land, and more successful land transfers/ leases.
6.2: Expand delivery of land access training curriculum owner(s): AFT	Deliverable: “Train the Trainer” workshops delivered to land access professionals KPI: # professionals trained: goal = 5 Deliverable: Two land access curriculum workshops targeted to land seekers who are beginning to think about their land search KPI: # farmers in attendance: goal = 20	Increased collaboration among land linking professionals/orgs. Identification of continued gaps in resources, training, and knowledge, informing development of next stage work plans.
Task 7: Business Plan (8%)		
7.1: Implement regional expansion scaling recommendations owner(s): WFP steering committee – PCCFT (lead)	Output: Implementation of recommendations detailed by the business plan currently in development (Jun – Dec 2019) to grow and sustain the Farm to Farmer program and the partnership in the long-term	Recommendations of long-term vision will be informed by the pilot (2018) and first year of active programming (2019). 2020 work plan and related goals will queue off program achievements, to date, and will consider growth alongside key partners and sustaining funding sources.

Collaboration

- **Washington Farmland Trust**, a non-profit land trust that protects and stewards threatened farmland across the state and keeps land in production by making it accessible to future generations of farmers. Community Partnerships Director, Megan Jenny, is principal lead.
- **WFP Coordinator**, Lily Gottlieb-McHale is founder of Shared Soil, a farm in Enumclaw that increases land access and supports collective farming by providing rentable farmland for beginner, immigrant, and socially disadvantaged farmers who are transitioning off a farm incubator or other training program.
- **KC Agriculture Program** staff are experienced in farmland and livestock management, economic development, regulatory compliance, and farmland protection. Agriculture Land Use Coordinator, Melissa Borsting, is this project’s lead; additional staff provide technical support, and participate in relevant coordinating meetings, working groups, and project teams.
- **SnoValley Tilth (SVT)** supports agriculture in the Snoqualmie and Snohomish watersheds by providing networking opportunities for farmers, forums for resource sharing, advocacy for policies that support farming, and mentoring and education programs. SVT serves a key networking role among local farmers, and acts as a bridge between farmers, local communities, and surrounding metropolitan areas. SVT runs the Experience Farming Project, which supports and mentors new farmers on donated farmland. In addition to advocacy work, they host workshops, networking opportunities, farm tours, and provide one-on-one TA that connects farmers with resources that help them launch, sustain, and grow their businesses. They also work with landowners to improve their land for farming and connect them to landless farmers. Key staff involved in the WFP include Sean Stratman, Experience Farming Project & Farmland Network Manager, Ariana de Lena, Farm Services Program Manager, and Hannah Cavendish-Palmer, Interim Executive Director.
- **International Rescue Committee (IRC)** works in 40 countries and 25 U.S. cities to help people whose lives are shattered by conflict and disaster to survive, recover, and gain control of their future. While IRC’s reach is global, each office is place-based, providing programs integrated into the local service landscape. In Seattle, IRC provides a wide array of services including refugee resettlement, case management, youth and education services, employment, and land access and food security programming through the New Roots program. The New Roots program seeks space for refugee and immigrant community members to grow food for home consumption and food security as well as for market. Program staff provide resources and TA centering participant experience and expertise, and work to build participant leadership at four community garden sites and two market garden sites in South KC. New Roots also connects farmers to markets (farmers markets, food banks, grocers, etc.), and works to help growers build the skills and confidence to be independent. Deepa Iyer is the principal staff involved in the WFP.
- **American Farmland Trust’s (AFT) Pacific Northwest** brings national connections and a regional perspective to their work in KC. Local work is led by PNW Regional Director, Addie H. Candib, MPA. She was a founding co-organizer of WA Young Farmers Coalition and has served on the boards of Tilth Alliance and Puget Sound Agrarian Commons. Within the WFP, AFT trains agricultural professionals to educate and support beginning farmers through the process of seeking and securing sustainable land access and is developing resources to facilitate the transfer of KC farmland to a new generation of growers.
- **Viva Farms** provides Spanish-English training and TA for farmers seeking to access land. Their model focuses on meeting the needs of beginning farmers as they start, scale, and launch their farm businesses and includes infrastructure and equipment access, as well as training, marketing and capital resources. They manage two student farms, two farm incubators, and an AgPark on 120 acres across King and Skagit counties. They bring a strong network of longtime partners, formally and informally collaborating with government, service providers, educational institutions and other organizations in the local and national farming community. Key staff involved in the WFP include Director of Programs & Operations, Robert Smith; Business & Marketing Manager, Anna Chotzen; and Executive Director, Michael Frazier.
- **King Conservation District (KCD)** is a natural resources agency with a mission is to promote sustainable use of natural resources through responsible stewardship. KCD promotes conservation through demonstration projects, educational events, providing TA and, in some cases, providing or pointing the way to funds that may be available for projects. Their work with landowners is crucial to the WFP’s aim of keeping land in food production and supporting landowners in reducing barriers to agriculture on their properties. Since 2018, the WFP has been made possible by grants from KCD’s Regional Food System Grant program.

Outcomes

Partnership Coordination

- Welcomed IRC’s New Roots Program as a funded partner and Tilth Alliance and Forterra as community collaborators.
- WFT made significant progress on the partnership evaluation process, the findings for which were included in our last Annual Performance Report in great detail. It includes an analysis of both qualitative and quantitative data, collaborative health, and suggestions for the future.

- The Steering Team met for a series of mini-retreats totalling 11 hours to jointly develop a Theory of Change (TOC) for the next 10 years of the WFP's work together.

Landowner Engagement

- WFT sent a mailer to 400+ landowners of "farmlable but unfarmed" properties in South KC. Because this mailer landed in March of 2020, it was not ultimately very successful. However, partners are shifting away from strategies like this mass communication and towards a relationship-first approach, starting with landowners within the networks of partner organizations about the potential to lease or transition their farmland. We've seen more success in this approach, especially during the pandemic.
- Partners launched six new project teams, working with landowners on 321 acres to explore solutions for barriers to production. These included several larger parcels with long histories in production.
- WFT and KC made significant progress on a project team started in Spring of 2019. Together, we created a plan to get 40 acres in Issaquah back into production and made a successful match with one farmer and one multi-farmer collective from the immigrant farming community.
- Extension of this grant into 2021 did not include much landowner engagement. For the most recent updates and activity here, please see our 2021 Working Farmland Access Strategic Initiative reports.

Farmer Engagement

- In January, several WFP partners participated in the South KC Land Access strategic planning process.
- Explored opportunities to leverage apps like WhatsApp in expanding communications, particularly with farmers from marginalized communities.
- Partners launched one new project team working with a farmer to connect them with business planning and financing resources. The team is helping the farmer navigate a new land leasing arrangement on a County-owned property.
- WFP members launched two farmer-focused project teams: the first is supporting a group of organizations called FAACT planning to lease a County-owned property in South KC. The second is working with a farmer collective to prepare to farm on leased land in Sammamish.
- WFP members launched one farmer-focused project team to help support a group of Hmong farmers searching for land in North KC. The project team coordinated with KC staff that could offer translation services, as well as the Hmong Association of Washington, and offered lease writing assistance to the farmers.
- In response to COVID-19, WFP members organized a countywide farmer call to gather farmers around how they are adapting to pandemic requirements, changes in markets, and greatest needs from service providers. Nearly 90 people and 66 attended. The call featured a diverse panel of farmers operating on between five and one thousand acres, with livestock, flower, dairy, and vegetable businesses represented. Panelists shared their pivots, strategies, and challenges. All members of the call participated in a Q&A, discussion, and via the chat function. The WFP sent notes and survey results out and got feedback on next steps. Partners also collaborated with volunteer-led mask making efforts to get PPE to farming communities in South KC in addition to Yakima, Pierce, and Skagit counties.
- Partners experienced a spike in people interested in growing their own food and starting farm businesses, likely as a result of the ways in which the pandemic has further underscored the need for food security and how essential farming is to our communities. There is a continuous stream of farmers interested in buying and leasing farmland in KC. We offer support with assessing land opportunities as farmers consider prospective properties and help understanding land use options and resources. We have worked with farmers interested in farming collectively and looking for support in alternative tenure models, including several BIPOC-led farming collectives. We are increasing our support to these groups through project teams, helping them identify potential land opportunities, working creatively with KC on easements or other opportunities, finding creative funding options, and connecting them with available resources. We are making sure to encourage networking and connecting between groups so that there is potential for collaboration and increased support.
- We have also seen an increase in investors that want to purchase land and then lease it out to farmers.
- WFP launched the Land Access Barrier (LAB) working group, to address systemic issues in land use and access. LAB met to discuss issues of water rights and water access in KC. WFT and KC DNRP each presented about their research and water needs-assessments. KC will be collaborating with the WFP in an on-going assessment of water needs throughout the county and subsequent landowner engagement.
- AFT collaborated with Highline College to host a virtual training for students in the Urban Agriculture program, a majority of whom identify as immigrant, aspiring, and experienced farmers, in November 2020. A presentation, commentary, and Q&A were made available through an online portal along with activity sheets which served roughly 15 students. Due to the first training's success, AFT partnered with Highline to offer it again in early 2021.
- AFT staff adapted a few key resources for Train-the-Trainer trainings, including a how-to one-pager, an event planning guideline, and a file folder cataloging the highest-impact land access activity sheets.

Matching Farmers and Landowners

- WFT continued to support farmers who signed leases for the Bonomi property in business planning, farm planning, securing funding, connecting with service providers, infrastructure development, and getting ready to farm on property. We continued supporting FAACT on farm planning for the Horseneck property with a lease signing slated for Spring 2021.
- WFT worked with a web developer to make necessary changes to farmtofarmer.org, based on participant feedback. Items include: addressing privacy concerns for landowners by limiting zoom function on the map, designing a new listing type to enable Farm to Farmer coordinators to manage listings on behalf of

participants in order to support landowners that prefer to communicate via phone and multilingual people who don't have English literacy skills, and more.

Succession Planning Program

- AFT staff connected with local partners to better understand the type of succession planning services needed in the area, and connected with succession planning experts from around the country to learn more about what types of services have been effective in other regions. Staff also began exploring various funding opportunities to support this type of work.
- AFT made significant progress on research. They conducted an analysis of the gaps in resources for farmers and landowners seeking support around succession planning and transition of their land. The analysis included wide-ranging interviews with local, regional, and national stakeholders, representing land trusts, land grant universities, agricultural mediation programs, and farmer training programs, as well as farmers, estate attorneys, researchers, and consultants. From these interviews, and further research into effective succession planning programs, a clear picture has emerged of the resources needed in KC to facilitate the transfer of farmland to a new generation of growers. While succession planning curricula and workbooks abound, farmers and landowners need more than written advice. Farmers and landowners need focused and intentional support to set goals and have difficult conversations, as well as consistent touchpoints and resource referrals.
- AFT completed a memo that summarizes the findings of their research, including:
 - analysis of gaps in resources for farmers and landowners seeking support around succession planning and transition of their land
 - a summary of what successful succession planning programs provide
 - recommendations for ways WFP could play a key role in expanding resource for non-familial land transition.

Business Plan

- WFT staff reviewed the draft, 20-page expansion plan and incorporated Farm to Farmer growth into their organizational planning.
- Ultimately, the stakeholder engagement process found that it would be most useful to leverage the Farm to Farmer Network to make connections and share ideas and resources among local coalitions across the state.
- WFT conducted outreach to potential partners for Farm to Farmer expansion throughout the Puget Sound region and WA state to gauge capacity and interest in building the Farm to Farmer Network in light of Covid-19 and the necessary shifting of priorities. Conversations with stakeholders continued throughout 2020 and into 2021.

Problems or Delays

COVID-19 had a significant impact on WFP's collaborative work in 2020. We quickly shifted both our conversations as a partnership and our TA to a remote format. Understandably, the needs, goals, and timelines needed to shift for many facets of this grant.

Through creation of the TOC, the steering team named the importance of a shared racial equity process and plan for WFP. We are poised to begin work with a DEI consultant. Due to the overarching conversation about WFP's racial equity work, we opted to delay the research of the community advocate program. We did not use the \$3,710 earmarked for stipends for members of the Hmong and Kenyan farming communities and community organizations to assist with that research before the end of 2021.

Future Project Plans

Working Farmland Access Strategic Initiative (longer term funding for up to 5 years).

Funding

The total grant award was \$100,000. This leveraged an additional \$52,097 in cash match (staffing, contracting, project supplies, travel) and \$114,734 in in-kind match (staffing contracting, travel, administration/OH).

Regional Benefits

After being inspired by their participation in WFP, Viva Farms staff are looking at how to replicate the model in Skagit County. We have also received requests from organizations in Island County to speak to WFP's collaborative approach as they seek to build their own.

WFT's Farm to Farmer program went from serving three counties earlier this year to [the entire state of Washington](#). It is thanks to KCD's funding that WFT was able to demonstrate the impact of a community-driven, hands-on land matching program over the last three years.

I certify that the project has been completed, all expenditures have been paid, and the final report has been received by the District.

_____,
District Representative

Date: _____

I certify that the project has been completed, all expenditures have been reported, and the final report has been completed and submitted to the District.

_____,
Grant Recipient

Name:

Title:

Date: _____



King Conservation District
Regional Food System Program
Grant Agreement Close Out

Grant Summary Information

Recipient: Seattle Good Business Network

Project Title: Building Local Food Economy Connections

Project Number: FF00069

Project Description: Create opportunities and infrastructure for regional food-system market development by facilitating new business relationships via an annual conference, product-specific events, and an online communications platform.

Funding Source and Year: KCD 2019 Rates and Charges

Start Date: 12/1/2020		End Date: 12/31/2021		Date Awarded: 11/18/2019
Grant Budget Summary		Payment Summary		Match
Award Amount:	\$100,000.00	Amount Paid to Date:	\$89,118.00	Cash Match: \$114,763.93
Amount Spent:	\$99,880.50	Final Payment:	\$10,762.50	In-Kind Match: \$17,248.00

Amendment Request Summary:

	Yes	N/A	Notes:
Scope of Work Revision:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	9/15/2020
Budget Revision:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	9/15/2020
Completion Date Extension:	<input type="checkbox"/>	<input checked="" type="checkbox"/>	

Copies of Work Product (check box or describe below)

<input type="checkbox"/> Designs/Plans	<input type="checkbox"/> Brochures/Publications	<input type="checkbox"/> Curricula
<input checked="" type="checkbox"/> Photos	<input type="checkbox"/> Video	<input type="checkbox"/> Sign Mock-Ups
Other:		

KCD was acknowledged as a funder: [Launch announcement email](#), Facebook post, [Instagram post](#) ; [Good Food Forum registration form](#) (ongoing); [Local Food Economy page on SGBN website](#) (ongoing); individual email outreach; newsletters; [Good Food Resilience webpage](#); social media posts across all channels (Instagram, Facebook, Twitter); verbally during Farm-to-Table conference, on Farm-to-Table [website](#).

Site Visit	Date:	N/A: <input checked="" type="checkbox"/>	
Description:			
Reporting Summary:	Yes	No	Notes:
Progress Reports:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Two missed progress reports.
Expense Reports:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Final Reports:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	

Accomplishments and Successes:

The 2020 Regional Food Systems Grant “Building Local Food Economy Connections” led to establishment of the permanent [Good Food Economy](#) program, with support of a full-time staff member, to connect food businesses and organizations serving the Puget Sound region to strengthen the local food pipeline and build a resilient, sustainable, and just local food economy.

We were able to produce virtual versions of the annual conference and sector-specific workshops by co-organizing the annual [Farm-to-Table Trade Meeting](#) with Sustainable Connections in conjunction with Business Impact NW’s [Food Biz Week](#), and through the [Good Food Resilience Series](#).

Created an online communication platform in [Good Food Forum](#), with an ever-growing scope of functionality and purpose. We also created initiatives in response to the changing food system landscape in response to Covid-19.

Created [Good Food Kitchens](#), a program to support restaurants preparing free meals to King County communities facing food insecurity, with a focus on increasing restaurant sourcing from King County and regional farms, leading to long-term local supply chain partnerships and ensuring that low-income, largely communities of color, receive fresh, nutritious, locally grown food where they otherwise would not have access. The program currently supports nearly 30 restaurant and catering partners delivering meals to hundreds of individuals and 21 community organizations, and sourcing in part from 14 King County farms.

Developed a strategy, in collaboration with the Eat Local First Collaborative, to build a state-wide online wholesale directory through the WA Food & Farm Finder to help food buyers more easily identify and purchase from local farms and producers, which we believe will be a fundamental game-changer for local procurement initiatives.

Continued to explore multiple marketing opportunities to leverage our consumer and business networks for public education around sustainability, economic development, and food justice within the local food system. We will continue to develop new initiatives to help increase consumer awareness and demand for locally grown products.

Activities Performed

Good Food Resilience

Organized and produced [Good Food Resilience](#), a series of 3 virtual workshops providing peer learning and partnership building opportunities as various food sectors responded to COVID. The series had two major goals: 1) fulfill original commitment to holding topical workshops throughout the year, and 2) provide value to the larger food community and build relationships and trust in the work we were doing to build the community of Good Food Forum members.

[Session #1](#): “A Listening Session: How Can We Support Local Restaurants Now?”

How restaurants employed a wide variety of creative pivots to their business models to bring in revenue, which have included takeout, meal kits, merchandise, packaging products for grocery sales, pantry items, cooking classes, and community kitchens. For example, Chef Edouardo Jordan has prepared over 28,000 meals, and Chef Kristi Brown has fed over 20,000 people through their community kitchens. Seattle Good Business Network was able to support this work by bringing both on as restaurant partners with the creation of Good Food Kitchens (again, utilizing CARES Act funding for direct purchasing from King Co farms).

[Session #2](#): “Farm to Food Assistance: How to Meet Community Needs Long-Term”

We heard about community-led and government-assisted programs that are addressing food insecurity crisis we’re facing through distribution of food boxes with locally sourced fruits, vegetables, and other essential foods. Each speaker discussed their approach to food assistance that support local producers and businesses and center the communities they serve. Highlights that elicited the most enthusiastic comments:

- Roxana Pardo Garcia introduced us to Feeding El Pueblo, a grassroots program serving the Highline service areas Latinx community that ensures each box is built to provide culturally relevant food.
- Gary Newte from Northwest Harvest discussed redefining food banks at their core, with a focus on serving people with dignity and purpose and centering food justice in their work, from procurement to provision.

[Session #3](#): “New Markets & Emerging Models: How to Get Local Food to Consumers and How to Fund It”

Heard from a variety of recent and emerging business ventures addressing the gap of getting local food directly to consumers, including a seed-to-plate social enterprise with Native food sovereignty at its core, an innovative pick-up service from the Neighborhood Farmers Markets, and a variety of home-delivery services with unique frameworks, including one that centers POC, LBGTQ+, Immigrant and Women-owned businesses, a cooperative model, a food-hub partnership, and a new e-commerce platform that offers existing retailers an endless aisle of local, artisan products without ever adding to their inventory.

Good Food Forum

Grew participation from just over 200 to 366 members. Members work in sectors that range across the local food system, including farming, fisheries, foraging, value-added production, distribution, restaurants and food service, retailers, food recovery and assistance organizations, business support organizations, food education, and more.

Conducted regular value-chain coordination between Good Food Forum members and other key local food system stakeholders around partnership building, marketing, resources, and capacity building opportunities.

Developed a strategic plan to create a number of subgroups including restaurants, food assistance, and farming. Development of these subgroups is highly reliant on the buy-in and championing of the space from stakeholders within those sector communities so will take longer to develop.

- The **Walk-In** was created and will be promoted to restaurants during spring 2022 Seattle Restaurant Week as a way to engage beyond SRW promotion for deeper industry engagement with Seattle Good Business Network’s Good Food Economy work.

- Created a subgroup for and in partnership with Harvest Against Hunger’s King County Farmers Share to coordinate and share resources among agencies. In 2022, this will be incorporated into **Nourishing Community** (a larger food assistance subgroup) for regional food assistance connections.
- Our plan for the farming subgroup will grow from these two initiatives and will demonstrate market access value from Good Food Forum and ideally with collaboration of key sector champions.

Co-Organized the 2021 Farm-to-Table Trade Meeting (F2T)

In partnership with Sustainable Connections and Business Impact NW, helped organize the [2021 Farm-to-Table Trade Meeting](#) in conjunction with Food Biz Week. Leveraged central Puget Sound audience to grow the event to one with reach across Western Washington and beyond, expanding the reach of King County farmers and producers to a larger selection of regional buyers.

Created Farm-to-Table Tasting Boxes

In conjunction with the 2021 F2T Trade meeting, we led the creation, organization, management, distribution, and marketing of [Farm-to-Table Tasting Boxes](#) to serve in lieu of an in-person tasting event. We directed nearly \$10K in sales of fresh and shelf-stable food products made from 42 regional producers, just under half from King County. Included development of an application and selection process; conducting all outreach and producer management; research and management of the distribution partner; and creation of all marketing assets and copy and promotional plan.

Good Food Kitchens

Through supplemental funding and the creation of partnerships with organizations operating similar restaurant-community meal programs, we expanded the Good Food Kitchens network to more than 25 restaurant and catering partners and 19 community organizations.

Promoted Good Food Kitchens to educate the public and key stakeholders on the interdependability of the local food system, via Buy One, Give One/Give a Meal promotions through Seattle Restaurant Week and video produced by VIA Creatives that highlights the farm to restaurant to community organization connection, featuring King County farm Oxbow Farm & Conservation Center.

Developed Concept & Strategy for a New Wholesale Resource through the WA Food & Farm Finder

Conducted conversations with Tilth Alliance and Sustainable Connections as part of the Eat Local First Collaborative around further development of the WA Food & Farm Finder to create a more robust search tool for food buyers to identify wholesale suppliers from among the local farm and food business directory.

Created BIPOC- and LGBTQIA+-Owned Farm & Food Business List

Researched and curated a list of WA state [BIPOC-owned farm and food businesses](#) and of [LGBTQIA+-Owned Food & Farm Businesses](#) to help food buyers find new suppliers who meet their interest in supporting specific communities as a part of local procurement sourcing. These lists were shared based on expressed interest as a part of the general value-chain coordination efforts within the Good Food Economy program and as part of our ongoing local producer matchmaking activities for Good Food Kitchens partners.

Seattle Restaurant Week Pantry Boxes

Continued to manage production, distribution, and marketing of [Pantry Boxes](#) sold as a part of the spring 2021 Seattle Restaurant Week campaign, which supported and featured restaurants pivoting to packaged food sales and promoting locally produced package foods. This included organizing production and delivery, distributor management, and marketing.

Developed Concept & Strategy for an Eat Local First Campaign in Conjunction with Seattle Restaurant Week

Conducted conversations with Tilth Alliance to collaborate on creation of a King County-focused Eat Local First campaign to provide consumer education and awareness around the economic, environmental, and social benefits of eating locally grown food. The strategy includes leveraging the Seattle Restaurant Week promotion to build out the restaurant listings in the WA Food & Farm Finder, both to better identify which restaurants to target with outreach about local procurement resources, and to direct consumers to businesses who are sourcing locally to drive demand.

Collaboration

- Sustainable Connections
- Business Impact Northwest
- Eat Local First Collaborative
- Harvest Against Hunger
- Tilth Alliance

Good Food Kitchens Partners

Restaurants & Caterers

- That Brown Girl Cooks!
- Musang
- Feed the People
- Project Feast

- Taku
- Frank's Oyster House
- Mojito
- Pancita
- Ayako & Family
- Salare (former)
- SCIDpda
 - Gourmet Noodle Bowl
 - Ho Ho Seafood Restaurant
 - Ton Kiang Barbeque Noodle House
 - Dim Sum King
 - A Plus Hong Kong Kitchen
 - Gan Bei
 - Henry's Taiwan
- Wasat
 - Musang
 - Mugi's kitchen
 - Masakan
 - Phresh Eats
 - Andrew Hype
- FIN
 - Jazze Afghani Fusion
 - Taste of Congo
 - Afella Jollof Catering
 - WUHA
 - Wengay's Kitchen
 - Monique's Hot Kitchen
 - Moyo Kitchen
 - Theary Cambodian Foods

Meal Recipient Organizations

- Southeast Seattle Senior Center
- Wa Na Wari
- South Park Community Center
- Seattle Housing Authority
- Food Intentions
- Real Change
- Cham Refugees Community Center
- Nickelsville
- Tiny House Village
- SCIDpda Residents
- FamilyWorks
- YouthCare
- Catholic Community Services
- Partners In Employment
- SHAG residents
- International Rescue Committee
- SNAP Customers at Tukwila Village Farmers Market
- Communities in School - Kent
- UGM KentHope
- Iraqi Community Center of WA
- Direct delivery to community partners

Local Farms

- Namuna Garden
- Lee's Fresh Produce
- Friendly Hmong Farms
- Sariwa Farm
- Wakulima USA
- Black Farmers Collective / Yes Farm
- Nurturing Roots
- Clean Greens
- Black Star Farmers
- 21 Acres
- Oxbow Farm
- Local Roots Farm
- Tonnemaker Farm
- Equilibrium Farms

Problems or Delays

Covid-19 required adjustments to in-person events to become virtual.

Future Project Plans

The fundamental work envisioned by this grant will continue and expand with the support of additional funding, and our hope is to see the annual conference and sector-specific workshops – come to fruition with return of in-person events.

We have conducted multiple conversations to explore additional opportunities with the development of our Good Food Economy program, including:

- Creation of an Advisory Committee made up of a diverse group of stakeholders spanning all food sectors within the local food system to help identify future projects within the Good Food Economy program to better serve and strengthen the local food system and to continue development of Good Food Forum to improve its utility and engagement.
- Development of a retail directory of businesses who are sourcing locally produced food, and operating with sustainable, ethical, inclusive, just, and equitable practices.
- Development of a consumer-focused network/brand utilizing our Dine Around Seattle & Seattle Restaurant Week media channel assets (newsletters, social media) with a focus on local

Funding

The total grant award was \$100,000. This leveraged an additional \$114,763.93 in cash match (funding for Good Food Kitchens: Harvest Against Hunger \$3,440, Seattle Restaurant Week and individual donations \$6,793.30, Not Yet Foundation \$6,825, City of Seattle \$97,705.63) and \$17,428 in in-kind match (Creatives Good Food Kitchen video production \$10,000, Tideway Creative SRW for Nourishing Seattle \$7,248).

Regional Benefits

Increasing restaurant sourcing of King County and regional farm products, leading to long-term local supply chain partnerships.

Lessons Learned and Recommendations for future Projects

- Flexibility in grant funding is essential
- Administrative costs need to be covered to allow for the development of on-the-ground funding for impact
- In-person events are essential for community building



I certify that the project has been completed, all expenditures have been paid, and the final report has been received by the District.

District Representative

Date: _____

I certify that the project has been completed, all expenditures have been reported, and the final report has been completed and submitted to the District.

_____,

Grant Recipient

Name:

Title:

Date: _____